

Submission Header Summary

Element	Value
submissionType	10-Q
filer	
filerId	0000746514
filerCcc	*****
sros	
srold	AMEX
periodOfReport	09-30-2021
shellCompanyFlag	false
emergingGrowthCompanyFlag	false
acceleratedFilerStatus	Accelerated Filer
smallBusinessFlag	true
notifications	
internetNotificationAddress	bridgesupport@toppanmerrill.com

Document Sequence

File Name	Document Type	Description
nen_Current folio_10Q	10-Q	10-Q
nen_Ex31_1	EX-31.1	EX-31.1
nen_Ex31_2	EX-31.2	EX-31.2
nen_Ex32_1	EX-32.1	EX-32.1

[Table of Contents](#)

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2021

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission file number 001-31568

New England Realty Associates Limited Partnership

(Exact name of registrant as specified in its charter)

Massachusetts

(State or other jurisdiction of
incorporation or organization)

04-2619298

(I.R.S. employer
identification no.)

39 Brighton Avenue, Allston, Massachusetts

(Address of principal executive offices)

02134

(Zip Code)

Registrant's telephone number, including area code: **(617) 783-0039**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically, every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated Filer ☒

Non-accelerated filer ☐

Smaller reporting company ☒

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Securities registered pursuant to Section 12(b) of the Act:

Title of each class:	Trading Symbol	Name of each exchange on which registered:
Class A	NEN	NYSE MKT Exchange

As of November 5, 2021, there were 97,405 of the registrant's Class A units (2,922,151 Depositary Receipts) of limited partnership issued and outstanding and 23,134 Class B units issued and outstanding.

[Table of Contents](#)

NEW ENGLAND REALTY ASSOCIATES LIMITED PARTNERSHIP

INDEX

PART I—FINANCIAL INFORMATION

Item 1.	Financial Statements (Unaudited)	3
	Consolidated Balance Sheets as of September 30, 2021 and December 31, 2020	4
	Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2021 and 2020	5
	Consolidated Statements of Changes in Partners' Capital for the Nine Months Ended September 30, 2021 and 2020	6
	Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2021 and 2020	7
	Notes to Consolidated Financial Statements	8
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	27
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	39
Item 4.	Controls and Procedures	40

PART II—OTHER INFORMATION

Item 1.	Legal Proceedings	40
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	40
Item 3.	Defaults Upon Senior Securities	41
Item 4.	Mine Safety Disclosure	41
Item 5.	Other Information	41
Item 6.	Exhibits	41
	<u>SIGNATURES</u>	43

[Table of Contents](#)

NEW ENGLAND REALTY ASSOCIATES, L.P.

PART 1 -- FINANCIAL INFORMATION

Item 1. Financial Statements

The accompanying unaudited consolidated balance sheets, statements of income, changes in partners' capital, and cash flows and related notes thereto, have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information and in conjunction with the rules and regulations of the Securities and Exchange Commission ("SEC"). Accordingly, they do not include all of the disclosures required by GAAP for complete financial statements. The financial statements reflect all adjustments consisting only of normal, recurring adjustments, which are, in the opinion of management, necessary for a fair presentation for the interim periods.

The consolidated balance sheet as of December 31, 2020, has been derived from the audited consolidated balance sheet at that date but does not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements.

The aforementioned financial statements should be read in conjunction with the notes to the aforementioned financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations and the financial statements and notes thereto included in New England Realty Associates L.P.'s Annual Report on Form10-K for the fiscal year ended December 31, 2020.

The results of operations for the three and nine month period ended September 30, 2021 are not necessarily indicative of the results to be expected for the entire fiscal year or any other period.

[Table of Contents](#)

NEW ENGLAND REALTY ASSOCIATES LIMITED PARTNERSHIP AND SUBSIDIARIES
 CONSOLIDATED BALANCE SHEETS

	September 30, 2021	December 31, 2020
ASSETS	(Unaudited)	
Rental Properties	\$ 255,114,078	\$ 264,609,887
Cash and Cash Equivalents	24,616,257	18,646,972
Rents Receivable	1,003,672	1,412,074
Real Estate Tax Escrows	567,911	534,941
Prepaid Expenses and Other Assets	6,170,342	5,054,959
Investments in Unconsolidated Joint Ventures	1,418,974	1,410,769
Total Assets	\$ 288,891,234	\$ 291,669,602
LIABILITIES AND PARTNERS' CAPITAL		
Mortgage Notes Payable	281,919,669	283,444,533
Notes Payable	17,000,000	17,000,000
Distribution and Loss in Excess of Investment in Unconsolidated Joint Venture	22,734,423	21,339,743
Accounts Payable and Accrued Expenses	4,301,420	3,888,237
Advance Rental Payments and Security Deposits	7,711,022	7,466,134
Total Liabilities	333,666,534	333,138,647
Commitments and Contingent Liabilities (Notes 3 and 9)	—	—
Partners' Capital 121,756 and 121,756 units outstanding in 2021 and 2020 respectively	(44,775,300)	(41,469,045)
Total Liabilities and Partners' Capital	\$ 288,891,234	\$ 291,669,602

See notes to consolidated financial statements.

[Table of Contents](#)

NEW ENGLAND REALTY ASSOCIATES LIMITED PARTNERSHIP AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Revenues				
Rental income	\$ 15,832,492	\$ 15,046,646	\$ 46,145,825	\$ 46,946,889
Laundry and sundry income	114,180	95,620	336,980	330,066
	<u>15,946,672</u>	<u>15,142,266</u>	<u>46,482,805</u>	<u>47,276,955</u>
Expenses				
Administrative	607,478	511,812	1,819,481	1,608,664
Depreciation and amortization	3,956,979	4,612,713	11,806,561	13,779,797
Management fee	646,059	598,111	1,867,798	1,862,645
Operating	1,338,718	1,228,750	4,792,332	4,188,934
Renting	458,040	332,157	941,281	657,636
Repairs and maintenance	3,128,369	2,524,050	7,432,860	6,659,443
Taxes and insurance	2,259,793	2,107,037	6,688,885	6,503,299
	<u>12,395,436</u>	<u>11,914,630</u>	<u>35,349,198</u>	<u>35,260,418</u>
Income Before Other Income (Expense)	<u>3,551,236</u>	<u>3,227,636</u>	<u>11,133,607</u>	<u>12,016,537</u>
Other Income (Expense)				
Interest income	27	11	74	171
Interest expense	(3,393,518)	(3,417,348)	(10,136,630)	(10,291,255)
Income (Loss) from investments in unconsolidated joint ventures	(233,130)	(249,583)	(796,725)	669,098
	<u>(3,626,621)</u>	<u>(3,666,920)</u>	<u>(10,933,281)</u>	<u>(9,621,986)</u>
Net Income (Loss)	<u>\$ (75,385)</u>	<u>\$ (439,284)</u>	<u>\$ 200,326</u>	<u>\$ 2,394,551</u>
Net Income (Loss) per Unit	<u>\$ (0.62)</u>	<u>\$ (3.61)</u>	<u>\$ 1.65</u>	<u>\$ 19.66</u>
Weighted Average Number of Units Outstanding	<u>121,756</u>	<u>121,756</u>	<u>121,756</u>	<u>121,796</u>

See notes to consolidated financial statements.

[Table of Contents](#)

NEW ENGLAND REALTY ASSOCIATES LIMITED PARTNERSHIP AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN PARTNER'S CAPITAL

(Unaudited)

	Units						Partner's Capital			
	Limited		General Partnership	Subtotal	Treasury		Limited		General Partnership	Total
	Class A	Class B			Units	Total	Class A	Class B		
Balance January 1, 2020	144,180	34,243	1,802	180,225	58,247	121,978	\$(30,287,245)	\$(7,159,715)	\$(376,827)	\$(37,823,787)
Distribution to Partners	—	—	—	—	—	—	(2,805,515)	(666,310)	(35,069)	(3,506,894)
Stock Buyback	—	—	—	—	222	(222)	(315,220)	(74,870)	(3,941)	(394,031)
Net Income	—	—	—	—	—	—	1,915,640	454,965	23,946	2,394,551
Balance September 30, 2020	144,180	34,243	1,802	180,225	58,469	121,756	\$(31,492,340)	\$(7,445,930)	\$(391,891)	\$(39,330,161)
Balance January 1, 2021	144,180	34,243	1,802	180,225	58,469	121,756	\$(33,203,447)	\$(7,852,318)	\$(413,280)	\$(41,469,045)
Distribution to Partners	—	—	—	—	—	—	(2,805,265)	(666,251)	(35,065)	(3,506,581)
Stock Buyback	—	—	—	—	—	—	—	—	—	—
Net Income	—	—	—	—	—	—	160,261	38,062	2,003	200,326
Balance September 30, 2021	144,180	34,243	1,802	180,225	58,469	121,756	\$(35,848,451)	\$(8,480,507)	\$(446,342)	\$(44,775,300)

See notes to consolidated financial statements.

[Table of Contents](#)

NEW ENGLAND REALTY ASSOCIATES LIMITED PARTNERSHIP AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

	Nine Months Ended September 30,	
	2021	2020
Cash Flows from Operating Activities		
Net income	\$ 200,326	\$ 2,394,551
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization	11,806,561	13,779,797
Amortization of deferred financing costs	179,879	179,795
Loss (Income) from investments in joint ventures	796,725	(669,098)
Allowance for doubtful accounts	906,986	1,094,588
Change in operating assets and liabilities		
Proceeds from unconsolidated joint ventures	27,250	20,000
(Increase) in rents receivable	(498,584)	(1,734,831)
Increase (Decrease) in accounts payable and accrued expense	413,183	(508,534)
(Increase) in real estate tax escrow	(32,970)	(56,650)
(Increase) in prepaid expenses and other assets	(1,195,693)	(311,297)
Increase (Decrease) in advance rental payments and security deposits	244,888	(883,556)
Total Adjustments	12,648,225	10,910,214
Net cash provided by operating activities	12,848,551	13,304,765
Cash Flows From Investing Activities		
Distribution in excess of investment in unconsolidated joint ventures	603,202	1,186,732
(Investment) in unconsolidated joint ventures	(40,702)	(11,732)
Improvement of rental properties	(2,230,442)	(2,254,130)
Net cash (used in) investing activities	(1,667,942)	(1,079,130)
Cash Flows from Financing Activities		
Payment of financing costs	—	(136,326)
Proceeds of mortgage notes payable	—	3,781,877
Payment of note payable	—	(1,000,000)
Principal payments of mortgage notes payable	(1,704,743)	(1,668,702)
Stock buyback	—	(394,031)
Distributions to partners	(3,506,581)	(3,506,894)
Net cash (used in) financing activities	(5,211,324)	(2,924,076)
Net Increase in Cash and Cash Equivalents	5,969,285	9,301,559
Cash and Cash Equivalents, at beginning of period	18,646,972	7,546,324
Cash and Cash Equivalents, at end of period	\$ 24,616,257	\$ 16,847,883

See notes to consolidated financial statements.

[Table of Contents](#)

NEW ENGLAND REALTY ASSOCIATES LIMITED PARTNERSHIP AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2021

(Unaudited)

NOTE 1. SIGNIFICANT ACCOUNTING POLICIES

Line of Business: New England Realty Associates Limited Partnership ("NERA" or the "Partnership") was organized in Massachusetts in 1977. NERA and its subsidiaries own 29 properties which include 21 residential buildings; 4 mixed use residential, retail and office buildings; 3 commercial buildings and individual units at one condominium complex. These properties total 2,892 apartment units, 19 condominium units and 108,043 square feet of commercial space. Additionally, the Partnership also owns a 40 - 50% interest in 7 residential and mixed use properties consisting of 688 apartment units, 12,500 square feet of commercial space and a 50 car parking lot. The properties are located in Eastern Massachusetts and Southern New Hampshire.

Basis of Presentation: The financial statements have been prepared in conformity with GAAP. The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. These estimates and assumptions are based on management's historical experience that are believed to be reasonable at the time. However, because future events and their effects cannot be determined with certainty, the determination of estimates requires the exercise of judgement. The Partnership's critical accounting policies are those which require assumptions to be made about matters that are highly uncertain. Different estimates could have a material effect on the Partnership's financial results. Judgements and uncertainties affecting the application of these policies and estimates may result in materially different amounts being reported under different conditions and circumstances.

Principles of Consolidation: The consolidated financial statements include the accounts of NERA and its subsidiaries. NERA has a 99.67% to 100% ownership interest in each subsidiary except for the seven limited liability companies (the "Investment Properties" or "Joint Ventures") in which the Partnership has a 40 - 50% ownership interest. The consolidated group is referred to as the "Partnership". Minority interests are not recorded, since they are insignificant. All significant intercompany accounts and transactions are eliminated in consolidation. The Partnership accounts for its investment in the above-mentioned Investment Properties using the equity method of consolidation. (See Note 14: Investment in Unconsolidated Joint Ventures.)

The Partnership accounts for its investments in joint ventures using the equity method of accounting. These investments are recorded initially at cost, as Investments in Unconsolidated Joint Ventures, and subsequently adjusted for equity in earnings and cash contributions and distributions. Generally, the Partnership would discontinue applying the equity method when the investment (and any advances) is reduced to zero and would not provide for additional losses unless the Partnership has guaranteed obligations of the venture or is otherwise committed to providing further financial support for the investee. If the venture subsequently generates income, the Partnership only recognizes its share of such income to the extent it exceeds its share of previously unrecognized losses. In 2013 and beyond, the carrying values of some investments fell below zero. We intend to fund our share of the investments' future operating deficits should the need arise. However, we have no legal obligation to pay for any of the liabilities of such investments nor do we have any legal obligation to fund operating deficits. (See Note 14: Investment in Unconsolidated Joint Ventures.)

The authoritative guidance on consolidation provides guidance on the identification of entities for which control is achieved through means other than voting rights ("variable interest entities" or "VIEs") and the determination of which business enterprise, if any, should consolidate the VIE (the "primary beneficiary"). Generally, the consideration of whether an entity is a VIE applies when either (1) the equity investors (if any) lack one or more of the essential characteristics of a controlling financial interest, (2) the equity investment at risk is insufficient to finance that equity's activities without additional subordinated financial support or (3) the equity investors have voting rights that are not proportionate to their economic interests and the activities of the entity involve or are conducted on behalf of an investor with a disproportionately small voting interest. The primary beneficiary is defined by the entity having both of the following characteristics: (1) the power to direct the activities that, when taken together, most significantly impact the

[Table of Contents](#)

variable interest entity's performance; and (2) the obligation to absorb losses and rights to receive the returns from VIE that would be significant to the VIE.

Impairment: On an annual basis management assesses whether there are any indicators that the value of the Partnership's rental properties or investments in unconsolidated subsidiaries may be impaired. In addition to identifying any specific circumstances which may affect a property or properties, management considers other criteria for determining which properties may require assessment for potential impairment. The criteria considered by management include reviewing low leased percentages, significant near term lease expirations, recently acquired properties, current and historical operating and/or cash flow losses, near term mortgage debt maturities or other factors that might impact the Partnership's intent and ability to hold property. A property's value is impaired only if management's estimate of the aggregate future cash flows (undiscounted and without interest charges) to be generated by the property is less than the carrying value of the property. To the extent impairment has occurred, the loss shall be measured as the excess of the carrying amount of the property over the fair value of the property. The Partnership's estimates of aggregate future cash flows expected to be generated by each property are based on a number of assumptions that are subject to economic and market uncertainties including, among others, demand for space, competition for tenants, changes in market rental rates, and costs to operate each property. As these factors are difficult to predict and are subject to future events that may alter management's assumptions, the future cash flows estimated by management in its impairment analyses may not be achieved.

Revenue Recognition: Rental income from residential and commercial properties is recognized over the term of the related lease. For residential tenants, amounts 60 days in arrears are charged against income. The commercial tenants are evaluated on a case by case basis. Certain leases of the commercial properties provide for increasing stepped minimum rents, which are accounted for on a straight-line basis over the term of the lease. Revenue from commercial leases also include reimbursements and recoveries received from tenants for certain costs as provided in the lease agreement. The costs generally include real estate taxes, utilities, insurance, common area maintenance and recoverable costs. Rental concessions are also accounted for on the straight-line basis.

Above-market and below-market lease values for acquired properties are initially recorded based on the present value (using a discount rate which reflects the risks associated with the leases acquired) of the differences between (i) the contractual amounts to be paid pursuant to each in-place lease and (ii) management's estimate of fair market lease rates for each corresponding in-place lease, measured over a period equal to the remaining term of the lease for above-market leases and the initial term plus the term of any below-market fixed-rate renewal options for below-market leases. The capitalized above-market lease amounts are accounted for as a reduction of base rental revenue over the remaining term of the respective leases, and the capitalized below-market lease values are amortized as an increase to base rental revenue over the remaining initial terms plus the terms of any below-market fixed-rate renewal options of the respective leases.

The Partnership evaluates the non-lease components (lease arrangements that include common area maintenance services) with related lease components (lease revenues). If both the timing and pattern of transfer are the same for the non-lease component and related lease component, the lease component is the predominant component. The Partnership elected an allowed practical expedient. For (i) operating lease arrangements involving real estate that include common area maintenance services and (ii) all real estate arrangements that include real estate taxes and insurance costs, we present these amounts within lease revenues in our consolidated statements of income. We record amounts reimbursed by the lessee in the period in which the applicable expenses are incurred.

Rental Properties: Rental properties are stated at cost less accumulated depreciation. Maintenance and repairs are charged to expense as incurred; improvements and additions which improve or extend the life of the assets are capitalized. When assets are retired or otherwise disposed of, the cost of the asset and related accumulated depreciation is eliminated from the accounts, and any gain or loss on such disposition is included in income. Fully depreciated assets are removed from the accounts. Rental properties are depreciated by both straight-line and accelerated methods over their estimated useful lives. Upon acquisition of rental property, the Partnership estimates the fair value of acquired tangible assets, consisting of land, building and improvements, and identified intangible assets and liabilities assumed, generally consisting of the fair value of (i) above and below market leases, (ii) in-place leases and (iii) tenant relationships. The Partnership allocated the purchase price to the assets acquired and liabilities assumed based on their fair values. The Partnership records goodwill or a gain on bargain purchase (if any) if the net assets acquired/liabilities assumed exceed the purchase consideration of a transaction. In estimating the fair value of the tangible and intangible assets acquired, the Partnership considers information obtained about each property as a result of its due diligence and marketing and leasing

[Table of Contents](#)

activities, and utilizes various valuation methods, such as estimated cash flow projections utilizing appropriate discount and capitalization rates, estimates of replacement costs net of depreciation, and available market information. The fair value of the tangible assets of an acquired property considers the value of the property as if it were vacant.

Other intangible assets acquired include amounts for in-place lease values and tenant relationship values, which are based on management's evaluation of the specific characteristics of each tenant's lease and the Partnership's overall relationship with the respective tenant. Factors to be considered by management in its analysis of in-place lease values include an estimate of carrying costs during hypothetical expected lease-up periods considering current market conditions, and costs to execute similar leases at market rates during the expected lease-up periods, depending on local market conditions. In estimating costs to execute similar leases, management considers leasing commissions, legal and other related expenses. Characteristics considered by management in valuing tenant relationships include the nature and extent of the Partnership's existing business relationships with the tenant, growth prospects for developing new business with the tenant, the tenant's credit quality and expectations of lease renewals. The value of in-place leases are amortized to expense over the remaining initial terms of the respective leases. The value of tenant relationship intangibles are amortized to expense over the anticipated life of the relationships.

In the event that facts and circumstances indicate that the carrying value of a rental property may be impaired, an analysis of the value is prepared. The estimated future undiscounted cash flows are compared to the asset's carrying value to determine if a write-down to fair value is required.

Leasing Fees: Leasing fees are capitalized and amortized on a straight-line basis over the life of the related lease. Unamortized balances are expensed when the corresponding fee is no longer applicable.

Deferred Financing Costs: Costs incurred in obtaining financing are capitalized and amortized over the term of the related indebtedness. Deferred financing costs are presented in the balance sheet as a direct deduction from the carrying value of the debt liability to which they relate, except deferred financing costs related to the revolving credit facility, which are presented in prepaid expenses and other assets. In all cases, amortization of such costs is included in interest expense and was approximately \$180,000 and \$180,000 for the nine months ended September 30, 2021 and 2020, respectively.

Income Taxes: The financial statements have been prepared on the basis that NERA and its subsidiaries are entitled to tax treatment as partnerships. Accordingly, no provision for income taxes have been recorded (See Note 13).

Cash Equivalents: The Partnership considers cash equivalents to be all highly liquid instruments purchased with a maturity of three months or less.

Segment Reporting: Operating segments are revenue producing components of the Partnership for which separate financial information is produced internally for management. Under the definition, NERA operated, for all periods presented, as one segment.

Comprehensive Income: Comprehensive income is defined as changes in partners' equity, exclusive of transactions with owners (such as capital contributions and dividends). NERA did not have any comprehensive income items in 2021 or 2020 other than net income as reported.

Income (Loss) Per Depositary Receipt: Effective January 3, 2012, the Partnership authorized a 3-for-1 forward split of its Depositary Receipts listed on the NYSE Amex and a concurrent adjustment of the exchange ratio of Depositary Receipts for Class A Units of the Partnership from 10-to-1 to 30-to-1, such that each Depositary Receipt represents one-thirtieth ($1/30$) of a Class A Unit of the Partnership. All references to Depositary Receipts in the report are reflective of the 3- for-1 forward split.

Income Per Unit: Net income per unit has been calculated based upon the weighted average number of units outstanding during each period presented. The Partnership has no dilutive units and, therefore, basic net income is the same as diluted net income per unit (see Note 7: Partner's Capital).

Concentration of Credit Risks and Financial Instruments: The Partnership's properties are located in New England, and the Partnership is subject to the general economic risks related thereto. No single tenant accounted for more than 5% of the Partnership's revenues in 2021 or 2020. The Partnership makes its temporary cash investments with high-

[Table of Contents](#)

credit quality financial institutions. At September 30, 2021, substantially all of the Partnership's cash and cash equivalents were held in interest-bearing accounts at financial institutions, earning interest at rates from 0.01% to 0.02%. At September 30, 2021 and December 31, 2020, respectively approximately \$26,151,000, and \$18,830,000 of cash and cash equivalents, and security deposits included in prepaid expenses and other assets exceeded federally insured amounts.

Advertising Expense: Advertising is expensed as incurred. Advertising expense was \$240,814 and \$257,433 for the nine months ended September 30, 2021 and 2020, respectively.

Rental Property Held for Sale: When assets are identified by management as held for sale, the Partnership discontinues depreciating the assets and estimates the sales price, net of selling costs, of such assets. The Partnership generally considers assets to be held for sale when the transaction has received appropriate corporate authority, and there are no significant contingencies relating to the sale. If, in management's opinion, the estimated net sales price, net of selling costs, of the assets which have been identified as held for sale is less than the carrying value of the assets, a valuation allowance is established.

Interest Capitalized: The Partnership follows the policy of capitalizing interest as a component of the cost of rental property when the time of construction exceeds one year. During the nine months ended September 30, 2021 and 2020 there was no capitalized interest.

Extinguishment of Debt: When existing mortgages are refinanced with the same lender and it is determined that the refinancing is substantially different, then they are recorded as an extinguishment of debt. However, if it is determined that the refinancing is substantially the same, then they are recorded as an exchange of debt. All refinancing qualify as extinguishment of debt.

Reclassifications: Certain reclassifications have been made to prior period amounts in order to conform to current period presentation.

NOTE 2. RENTAL PROPERTIES

As of September 30, 2021, the Partnership and its Subsidiary Partnerships owned 2,892 residential apartment units in 25 residential and mixed-use complexes (collectively, the "Apartment Complexes"). The Partnership also owns 19 condominium units in a residential condominium complex, all of which are leased to residential tenants (collectively referred to as the "Condominium Units"). The Apartment Complexes and Condominium Units are located primarily in the metropolitan Boston area of Massachusetts.

Additionally, as of September 30, 2021, the Partnership and Subsidiary Partnerships owned a commercial shopping center in Framingham, commercial buildings in Newton and Brookline and mixed-use properties in Boston, Brockton and Newton, all in Massachusetts. These properties are referred to collectively as the "Commercial Properties."

The Partnership also owned a 40% to 50% ownership interest in seven residential and mixed use complexes (the "Investment Properties") at September 30, 2021 with a total of 688 apartment units, accounted for using the equity method of consolidation. See Note 14 for summary information on these investments.

[Table of Contents](#)

Rental properties consist of the following:

	September 30, 2021	December 31, 2020	Useful Life
Land, improvements and parking lots	\$ 86,880,374	\$ 86,867,393	15 -40 years
Buildings and improvements	253,764,973	253,322,865	15 -40 years
Kitchen cabinets	17,501,660	17,157,121	5 -10 years
Carpets	11,791,250	11,146,634	5 -10 years
Air conditioning	501,697	501,697	5 -10 years
Laundry equipment	608,271	608,271	5 -7 years
Elevators	1,885,265	1,885,265	20 -40 years
Swimming pools	1,092,194	1,092,194	10 -30 years
Equipment	18,089,078	17,596,043	5 -30 years
Motor vehicles	211,660	211,660	5 years
Fences	46,872	46,872	5 -15 years
Furniture and fixtures	7,990,300	7,697,137	5 -7 years
Smoke alarms	496,641	496,641	5 -7 years
Total fixed assets	400,860,235	398,629,793	
Less: Accumulated depreciation	(145,746,157)	(134,019,906)	
	<u>\$ 255,114,078</u>	<u>\$ 264,609,887</u>	

NOTE 3. RELATED PARTY TRANSACTIONS

The Partnership's properties are managed by an entity that is owned by the majority shareholder of the General Partner. The management fee is equal to 4% of gross receipts of rental revenue and laundry income on the majority of the Partnership's properties and 3% on Linewt. Total fees paid were approximately \$1,868,000 and \$1,863,000 for the nine months ended September 30, 2021 and 2020, respectively.

The Partnership Agreement permits the General Partner or Management Company to charge the costs of professional services (such as counsel, accountants and contractors) to NERA. During the nine months ended September 30, 2021 and 2020, approximately \$766,000 and \$816,000, was charged to NERA for legal, accounting, construction, maintenance, brokerage fees, rental and architectural services and supervision of capital improvements. Of the 2021 expenses referred to above, approximately \$177,000 consisted of repairs and maintenance, and \$177,000 of administrative expense. Approximately \$413,000 of expenses for construction, architectural services and supervision of capital projects were capitalized in rental properties. Additionally in 2021, the Hamilton Company received approximately \$494,000 from the Investment Properties of which approximately \$413,000 was the management fee, approximately \$30,000 was for maintenance services, approximately \$18,000 was for administrative services and approximately \$33,000 for construction, architectural services and supervision of capital projects. The management fee is equal to 4% of gross receipts of rental income on the majority of investment properties and 2% on Dexter Park.

The Partnership reimburses the management company for the payroll and related expenses of the employees who work at the properties. Total reimbursement was approximately \$2,759,000 and \$2,571,000 for the nine months ended September 30, 2021 and 2020, respectively. The Management Company maintains a 401K plan for all eligible employees whereby the employees may contribute the maximum allowed by law. The plan also provides for discretionary contributions by the employer. For the nine months ended September 30, 2021, the Partnership accrued \$33,000 for the employer's match portion to the plan. For the nine months ended September 30, 2020, the Partnership contributed \$33,000 for the employer's match portion to the plan.

Bookkeeping and accounting functions are provided by the Management Company's accounting staff, which consists of approximately 14 people. During the nine months ended September 30, 2021 and 2020, the Management Company charged the Partnership \$93,750 (\$125,000 per year) for bookkeeping and accounting services included in administrative expenses above.

The Partnership has invested in seven limited partnerships, which have invested in mixed use residential apartment complexes. The Partnership has a 40% to 50% ownership interest in each investment property. The other

[Table of Contents](#)

investors are the Brown family related entities, and five current and previous employees of the Management Company. The Brown Family related entities' ownership interest was between 47.6% and 59%. See Note 14 for a description of the properties and their operations.

NOTE 4. PREPAID EXPENSES and OTHER ASSETS

Approximately \$3,000,000, and \$2,830,000 of security deposits are included in prepaid expenses and other assets at September 30, 2021 and December 31, 2020, respectively. The security deposits and escrow accounts are restricted cash.

Also, included in prepaid expenses and other assets at September 30, 2021 and December 31, 2020 is approximately \$1,530,000 and \$1,073,000, respectively, held in escrow to fund future capital improvements.

Intangible assets on the acquisition of Mill Street Apartments are included in prepaid expenses and other assets. Intangible assets are approximately \$32,000 net of accumulated amortization of approximately \$1,386,000 and approximately \$51,000 net of accumulated amortization of approximately \$1,367,000 at September 30, 2021 and December 31, 2020, respectively.

Financing fees in association with the line of credit of approximately \$28,000 and \$42,000 are net of accumulated amortization of approximately \$34,000 and \$6,000 at September 30, 2021 and December 31, 2020 respectively.

NOTE 5. MORTGAGE NOTES PAYABLE

At September 30, 2021 and December 31, 2020, the mortgages payable consisted of various loans, all of which were secured by first mortgages on properties referred to in Note 2. At September 30, 2021, the interest rates on these loans ranged from 3.53% to 5.66%, payable in monthly installments aggregating approximately \$1,257,000 including principal, to various dates through 2035. The majority of the mortgages are subject to prepayment penalties. At September 30, 2021, the weighted average interest rate on the above mortgages was 4.43%. The effective rate of 4.51% includes the amortization expense of deferred financing costs. See Note 12 for fair value information. The Partnership's mortgage debt and the mortgage debt of its unconsolidated joint ventures generally is non-recourse except for customary exceptions pertaining to misuse of funds and material misrepresentations.

Financing fees of approximately \$1,165,000 and \$1,345,000 are net of accumulated amortization of approximately \$1,744,000 and \$1,564,000 at September 30, 2021 and December 31, 2020, respectively, which offset the total mortgage notes payable.

The Partnership has pledged tenant leases as additional collateral for certain of these loans.

Approximate annual maturities at September 30, 2021 are as follows:

2022—current maturities	\$ 2,743,000
2023	102,672,000
2024	10,935,000
2025	3,260,000
2026	24,870,000
Thereafter	138,605,000
	<u>283,085,000</u>
Less: unamortized deferred financing costs	(1,165,000)
	<u>\$ 281,920,000</u>

On March 31, 2020, Nera Brookside Associates, LLC ("Brookside Apartments"), entered into a Mortgage Note with KeyBank National Associates (KeyBank) in the principal amount of \$6,175,000. Interest only payments on the Note are payable on a monthly basis at a fixed interest rate of 3.53% per annum, and the principal amount of the Note is due and payable on April 1, 2035. The Note is secured by a mortgage on the Brookside apartment complex located at 5-12 Totman Drive, Woburn, Massachusetts pursuant to a Mortgage, Assignment of Leases and Rents and Security Agreement dated March 31, 2020. The Note is guaranteed by the Partnership pursuant to a Guaranty Agreement dated

[Table of Contents](#)

March 31, 2020. Brookside Apartments used the proceeds of the loan to pay off an outstanding loan of approximately \$2,390,000, with the remaining portion of the proceeds added to cash reserves. In connection with this refinancing, there were closing costs of approximately \$136,000.

Line of Credit

On July 31, 2014, the Partnership entered into an agreement for a \$25,000,000 revolving line of credit. The term of the line was for three years with a floating interest rate equal to a base rate of the greater of (a) the Prime Rate (b) the Federal Funds Rate plus one-half of one percent per annum, or (c) the LIBOR Rate for a period of one month plus 1% per annum, plus the applicable margin of 2.5%. The agreement originally expired on July 31, 2017, and was extended until October 31, 2020. The costs associated with the line of credit extension in 2017 were approximately \$128,000. Prior to the line's expiration in 2020, the Partnership exercised its option for a one-year extension until October 31, 2021. The Partnership paid an extension fee of approximately \$37,500 in association with the extension. On October 29, 2021, the Partnership closed on a three year extension until October 29, 2024.

The line of credit may be used for acquisition, refinancing, improvements, working capital and other needs of the Partnership. The line may not be used to pay distributions, make distributions or acquire equity interests of the Partnership.

The line of credit is collateralized by varying percentages of the Partnership's ownership interest in 23 of its subsidiary properties and joint ventures. Pledged interests range from 49% to 100% of the Partnership's ownership interest in the respective entities.

The Partnership paid fees to secure the line of credit. Any unused balance of the line of credit is subject to a fee ranging from 15 to 20 basis points per annum. The Partnership paid approximately \$9,000 in fees for the nine months ended September 30, 2021.

On December 19, 2019, the Partnership drew down on the line of credit in the amount of \$20,000,000, used in conjunction with the purchase of Mill Street Apartments. On December 20, 2019, the Partnership paid down \$2,000,000. On January 22, 2020, the Partnership paid down \$1,000,000. As of September 30, 2021, the line of credit had an outstanding balance of \$17,000,000.

The line of credit agreement has several covenants, such as providing cash flow projections and compliance certificates, as well as other financial information. The covenants include, but are not limited to the following: maintain a leverage ratio that does not exceed 65%; aggregate increase in indebtedness of the subsidiaries and joint ventures should not exceed \$15,000,000; maintain a tangible net worth (as defined in the agreement) of a minimum of \$150,000,000; a minimum ratio of net operating income to total indebtedness of at least 9.5%; debt service coverage ratio of at least 1.6 to 1, as well as other items. As of September 30, 2021, the Partnership was not in compliance with the loan covenants required by the terms of the line of credit, eliminating any additional advances.

The Partnership is currently in compliance with the loan covenants under the terms of the October 29, 2021 loan extension and modification.

On October 29, 2021, the Partnership closed on the modification of its existing line of credit. The agreement extends the credit line for three years until October 29, 2024. The commitment amount is for \$25 million but is restricted to \$17 million during the modification period. The modification period covers the current period and phases out by December 31, 2022. During this period, the loan covenants are modified from a minimum consolidated debt service ratio of 1.60 to a ratio of 1.35 until September 30, 2022; from a minimum tangible net worth requirement of \$200 million to a net worth of \$175 million until September 30, 2022; from a maximum consolidated leverage ratio of 65% to a ratio of 70% until September 30, 2022 and from a minimum debt yield of 9.5% to a yield of 8.5% until September 30, 2022 and a yield of 9.0% until December 31, 2022. Once the financial performance of the Partnership meets the original covenant tests for the trailing 12-month period, the commitment amount will return to \$25 million. The interest rate for the new term has been reduced from LIBOR plus 350 basis points to LIBOR plus 300 basis points. Additionally, the unused fee has been eliminated. There was a fee \$125,000 to modify and extend the credit line.

[Table of Contents](#)

NOTE 6. ADVANCE RENTAL PAYMENTS AND SECURITY DEPOSITS

The Partnership's residential lease agreements may require tenants to maintain a one-month advance rental payment and/or a security deposit. At September 30, 2021, amounts received for prepaid rents of approximately \$2,042,000 are included in cash and cash equivalents, and security deposits of approximately \$3,000,000 are included in prepaid expenses and other assets and are restricted cash.

NOTE 7. PARTNERS' CAPITAL

The Partnership has two classes of Limited Partners (Class A and B) and one category of General Partner. Under the terms of the Partnership Agreement, distributions to holders of Class B Units and General Partnership Units must represent 19% and 1%, respectively, of the distributions made to the total units outstanding. All classes have equal profit sharing and distribution rights, in proportion to their ownership interests.

In January 2021, the Partnership approved a quarterly distribution of \$9.60 per Unit (\$0.32 per Receipt), payable on March 31, 2021. In April 2021, the Partnership approved a quarterly distribution of \$9.60 per Unit (\$0.32 per Receipt), payable on June 30, 2021. In July 2021, the Partnership approved a quarterly distribution of \$9.60 per Unit (\$0.32 per Receipt), payable on September 30, 2021.

In 2020, regular quarterly distributions of \$9.60 per unit (\$0.32 per receipt), were paid in March, June, September and December.

The Partnership has entered into a deposit agreement with an agent to facilitate public trading of limited partners' interests in Class A Units. Under the terms of this agreement, the holders of Class A Units have the right to exchange each Class A Unit for 30 Depositary Receipts. The following is information per Depositary Receipt:

	Nine Months Ended September 30,	
	2021	2020
Net Income per Depositary Receipt	\$ 0.05	\$ 0.66
Distributions per Depositary Receipt	\$ 0.96	\$ 0.96

NOTE 8. TREASURY UNITS

Treasury Units at September 30, 2021 are as follows:

Class A	46,775
Class B	11,109
General Partnership	585
	<u>58,469</u>

On August 20, 2007, NewReal, Inc., the General Partner authorized an equity repurchase program ("Repurchase Program") under which the Partnership was permitted to purchase, over a period of twelve months, up to 300,000 Depositary Receipts (each of which is one-tenth of a Class A Unit). Over time, the General Partner has authorized increases in the equity repurchase program. On March 10, 2015, the General Partner authorized an increase in the Repurchase Program from 1,500,000 to 2,000,000 Depositary Receipts and extended the Program for an additional five years from March 31, 2015 until March 31, 2020. On March 9, 2020, the General Partner extended the program for an additional five years from March 31, 2020 to March 31, 2025. The Repurchase Program requires the Partnership to repurchase a proportionate number of Class B Units and General Partner Units in connection with any repurchases of any Depositary Receipts by the Partnership based upon the 80%, 19% and 1% fixed distribution percentages of the holders of the Class A, Class B and General Partner Units under the Partnership's Second Amended and Restated Contract of Limited Partnership. Repurchases of Depositary Receipts or Partnership Units pursuant to the Repurchase Program may be made by the Partnership from time to time in its sole discretion in open market transactions or in privately negotiated transactions. From August 20, 2007 through September 30, 2021, the Partnership has repurchased 1,428,437 Depositary Receipts at an average price of \$28.43 per receipt (or \$852.90 per underlying Class A Unit), 3,572 Class B Units and 188 General Partnership Units, both at an average price of \$1,033.00 per Unit, totaling approximately \$44,718,000 including brokerage fees paid by the Partnership.

[Table of Contents](#)

During the nine months ended September 30, 2021, the Partnership did not purchase any Depositary Receipts.

NOTE 9. COMMITMENTS AND CONTINGENCIES

From time to time, the Partnership is involved in various ordinary routine litigation incidental to its business. The Partnership either has insurance coverage or provides for any uninsured claims when appropriate. The Partnership is not involved in any material pending legal proceedings.

The Massachusetts economy has opened significantly since the spring of 2021 with the lifting of COVID-19 restrictions and the state of emergency. Colleges and universities resumed on-campus learning in the fall. Vacancy rates at the Partnership's properties are back in line with pre-COVID levels. However, the COVID-19 pandemic continues to spread as new variants emerge even as the percentage of the population who have been vaccinated increases. There is considerable uncertainty as to when the pandemic will end and what effects it will have on the economy as it continues. The COVID-19 pandemic may cause financial hardships to our residential and commercial tenants leading to their inability to pay rent. The pandemic may also cause reduced demand for our commercial space and residential units which would have a negative impact on the Partnership's financial performance.

NOTE 10. RENTAL INCOME

During the nine months ended September 30, 2021, approximately 95% of rental income was related to residential apartments and condominium units with leases of one year or less. The majority of these leases expire in June, July and August. Approximately 5% was related to commercial properties, which have minimum future annual rental income on non-cancellable operating leases at September 30, 2021 as follows:

	Commercial Property Leases
2022	\$ 2,119,000
2023	1,472,000
2024	935,000
2025	460,000
2026	241,000
Thereafter	410,000
	<u>\$ 5,637,000</u>

The aggregate minimum future rental income does not include contingent rentals that may be received under various leases in connection with common area charges and real estate taxes. Aggregate contingent rentals from continuing operations were approximately \$417,000 and \$383,000 for the nine months ended September 30, 2021 and 2020 respectively. Staples and Trader Joe's, tenants at Staples Plaza, are approximately 32% of the total commercial rental income.

[Table of Contents](#)

The following information is provided for commercial leases:

Through September 30,	Annual base rent for expiring leases	Total square feet for expiring leases	Total number of leases expiring	Percentage of annual base rent for expiring leases
2022	\$ 975,407	61,058	21	38 %
2023	300,556	9,894	6	11 %
2024	778,079	26,033	12	30 %
2025	135,210	2,461	4	5 %
2026	247,084	4,858	5	10 %
2027	—	—	—	— %
2028	—	—	—	— %
2029	142,450	3,850	1	6 %
2030	—	—	—	— %
2031	—	—	—	— %
Totals	\$ 2,578,786	108,154	49	100 %

Rents receivable are net of an allowance for doubtful accounts of approximately \$907,000 and \$1,454,000 at September 30, 2021 and December 31, 2020. Included in rents receivable at September 30, 2021 is approximately \$94,000 resulting from recognizing rental income from non-cancelable commercial leases with future rental increases on a straight-line basis. The majority of this amount is for long-term leases at 62 Boylston Street, Cypress Street, and 53 Lincoln Street in Massachusetts.

Rents receivable at September 30, 2021 also includes approximately \$368,000 representing the deferral of rental concession primarily related to the residential properties.

NOTE 11. CASH FLOW INFORMATION

During the nine months ended September 30, 2021 and 2020, cash paid for interest was approximately \$9,985,000, and \$9,973,000 respectively. Cash paid for state income taxes was approximately \$70,000 and \$82,000 during the nine months ended September 30, 2021 and 2020 respectively. Additionally, during the nine months ended September 30, 2020, the Partnership was involved in a non-cash financing activity of approximately \$2,393,000 in connection with the refinancing of Brookside Apartments.

NOTE 12. FAIR VALUE MEASUREMENTS

Fair Value Measurements on a Recurring Basis

At September 30, 2021 and December 31, 2020, we do not have any significant financial assets or financial liabilities that are measured at fair value on a recurring basis in our consolidated financial statements.

Financial Assets and Liabilities not Measured at Fair Value

At September 30, 2021 and December 31, 2020 the carrying amounts of certain of our financial instruments, including cash and cash equivalents, accounts receivable, and note payable, accounts payable and accrued expenses were representative of their fair values due to the short-term nature of these instruments or, the recent acquisition of these items.

At September 30, 2021 and December 31, 2020, we estimated the fair value of our mortgages payable and other notes based upon quoted market prices for the same (Level 1) or similar (Level 2) issues when current quoted market prices are available. We estimated the fair value of our secured mortgage debt that does not have current quoted market prices available by discounting the future cash flows using rates currently available to us for debt with similar terms and maturities (Level 3). The differences in the fair value of our debt from the carrying value are the result of differences in interest rates and/or borrowing spreads that were available to us at September 30, 2021 and December 31, 2020, as compared with those in effect when the debt was issued or acquired. The secured mortgage debt contain pre-payment penalties or yield maintenance provisions that could make the cost of refinancing the debt at lower rates exceed the benefit that would be derived from doing so.

[Table of Contents](#)

The following methods and assumptions were used by the Partnership in estimating the fair value of its financial instruments:

- For cash and cash equivalents, accounts receivable, other assets, investment in partnerships, accounts payable, advance rents and security deposits: fair value approximates the carrying value of such assets and liabilities.
- For mortgage notes payable: fair value is generally based on estimated future cash flows, which are discounted using the quoted market rate from an independent source for similar obligations. Refer to the table below for the carrying amount and estimated fair value of such instruments.

The following table reflects the carrying amounts and estimated fair value of our debt.

		Carrying Amount	Estimated Fair Value
Mortgage Notes Payable			
Partnership Properties			
At September 30, 2021	* \$	281,919,669	\$ 299,593,793
At December 31, 2020	* \$	283,444,533	\$ 303,993,142
Investment Properties			
At September 30, 2021	* \$	166,230,563	\$ 177,911,510
At December 31, 2020	* \$	166,308,029	\$ 179,647,759

* Net of unamortized deferred financing costs

Disclosure about fair value of financial instruments is based on pertinent information available to management as of September 30, 2021 and December 31, 2020. Although management is not aware of any factors that would significantly affect the fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since September 30, 2021 and current estimates of fair value may differ significantly from the amounts presented herein.

NOTE 13. TAXABLE INCOME AND TAX BASIS

Taxable income reportable by the Partnership and includable in its partners' tax returns is different than financial statement income because of tax free exchanges, different depreciation methods, different tax lives, other items with limited tax deductibility and timing differences related to prepaid rents, allowances and intangible assets at significant acquisitions. Federal taxable income of approximately \$8,578,000 was approximately \$7,153,000 more than statement income for the year ended December 31, 2020. The Federal cumulative tax basis of the Partnership's real estate at December 31, 2020 is approximately \$7,332,000 more than the statement basis. The primary reasons for the difference in tax basis are tax free exchanges, accelerated depreciation and bonus depreciation. The Partnership's Federal tax basis in its joint venture investments is approximately \$1,476,000 more than statement basis. State taxable income may be significantly different due to different tax treatments for certain items.

Certain entities included in the Partnership's consolidated financial statements are subject to certain state taxes. These taxes are not significant and are recorded as operating expenses in the accompanying consolidated financial statements.

The Partnership adopted the amended provisions related to uncertain tax provisions of ASC 740, Income Taxes. As a result of the implementation of the guidance, the Partnership recognized no material adjustment regarding its tax accounting treatment. The Partnership expects to recognize interest and penalties related to uncertain tax positions, if any, as income tax expense, which would be included in general and administrative expense.

In the normal course of business the Partnership or one of its subsidiaries is subject to examination by federal, state and local jurisdictions in which it operates, where applicable. As of September 30, 2021, the tax years that generally remain subject to examination by the major tax jurisdictions under the statute of limitations is from the year 2017 forward.

[Table of Contents](#)

NOTE 14. INVESTMENT IN UNCONSOLIDATED JOINT VENTURES

The Partnership has invested in seven limited partnerships and limited liability companies, the majority of which have invested in residential apartment complexes, with three Joint Ventures investing in commercial property. The Partnership has between a 40%-50% ownership interests in each investment. The other investors are the Brown Family related entities and five current and former employees of the Management Company. The Brown Family's ownership interest was between 47.6% and 59%, with the balance owned by the others. A description of each investment is as follows;

On October 28, 2009 the Partnership invested approximately \$15,925,000 in a joint venture to acquire a 40% interest in a residential property located in Brookline, Massachusetts. The property, Hamilton Park Towers LLC, referred to as Dexter Park, or Hamilton Park, is a 409 unit residential complex. The purchase price was \$129,500,000. The original mortgage was \$89,914,000 with an interest rate of 5.57% and was to mature in 2019. The mortgage called for interest only payments for the first two years of the loan and amortized over 30 years thereafter.

On May 31, 2018, Hamilton Park Towers, LLC, entered into a Mortgage Note with John Hancock Life Insurance Company (U.S.A.) in the principal amount of \$125,000,000. Interest only payments on the Note are payable on a monthly basis at a fixed interest rate of 3.99% per annum, and the principal amount of the Note is due and payable on June 1, 2028. The Note is secured by a mortgage on the Dexter Park apartment complex located at 175 Freeman Street, Brookline, Massachusetts pursuant to a Mortgage, Assignment of Leases and Rents and Security Agreement dated May 31, 2018. The Note is guaranteed by the Partnership and HBC Holdings, LLC pursuant to a Guaranty Agreement dated May 31, 2018.

Hamilton Park used the proceeds of the loan to pay off an outstanding loan of approximately \$82,000,000 and distributed approximately \$41,200,000 to its' owners. The Partnership's share of the distribution was approximately \$16,500,000. As a result of the distribution, the carrying value of the investment fell below zero. The Partnership will continue to account for the investment using the equity method of accounting, although the Partnership has no legal obligation to fund its' share of any future operating deficiencies as needed. In connection with this refinancing, the property incurred a defeasance charge of approximately \$3,830,000. Based on its' ownership in the property, the Partnership incurred 40% of this charge, an expense of approximately \$1,532,000. At September 30, 2021, the balance on this mortgage before unamortized deferred financing costs is \$125,000,000. This investment, Hamilton Park Towers, LLC is referred to as Dexter Park.

On March 7, 2005, the Partnership invested \$2,000,000 for a 50% ownership interest in a building comprising 48 apartments, one commercial space and a 50-car surface parking lot located in Boston, Massachusetts. The purchase price was \$14,300,000, with a \$10,750,000 mortgage. The Joint Venture planned to operate the building and initiate development of the parking lot. In June 2007, the Joint Venture separated the parcels, formed an additional limited liability company for the residential apartments and obtained a mortgage on the property. The new limited liability company formed for the residential apartments and commercial space is referred to as Hamilton Essex 81, LLC. In August 2008, the Joint Venture restructured the mortgages on both parcels at Essex 81. On September 28, 2015, Hamilton Essex Development, LLC paid off the outstanding mortgage balance of \$1,952,286. The Partnership made a capital contribution of \$978,193 to Hamilton Essex Development LLC for its share of the funds required for the transaction. Additionally, the Partnership made a capital contribution of \$100,000 to Hamilton Essex 81, LLC. On September 30, 2015, Hamilton Essex 81, LLC obtained a new 10 year mortgage in the amount of \$10,000,000, interest only at 2.18% plus the one month Libor rate. The proceeds of the note were used to pay off the existing mortgage of \$8,040,719 and the Partnership received a distribution of \$978,193 for its share of the excess proceeds. As a result of the distribution, the carrying value of the investment fell below zero. The Partnership will continue to account for this investment using the equity method of accounting. Although the Partnership has no legal obligation, the Partnership intends to fund its share of any future operating deficits if needed. At September 30, 2021, the balance on this mortgage before unamortized deferred financing costs is approximately \$10,000,000. The investment in the parking lot is referred to as Hamilton Essex Development, LLC; the investment in the apartments is referred to as Hamilton Essex 81, LLC.

On March 2, 2005, the Partnership invested \$2,352,000 for a 50% ownership interest in a 176-unit apartment complex with an additional small commercial building located in Quincy, Massachusetts. The purchase price was \$23,750,000. The Joint Venture sold 127 of the units as condominiums and retained 49 units for long-term investment. The Joint Venture obtained a new 10-year mortgage in the amount of \$5,000,000 on the units to be retained by the Joint Venture. The interest on the new loan was 5.67% fixed for the 10 year term with interest only payments for five years

[Table of Contents](#)

and amortized over a 30 year period for the balance of the loan term. On July 8, 2016, Hamilton 1025 LLC paid off the outstanding balance of the mortgage balance. The Partnership made a capital contribution of \$2,359,500 to Hamilton 1025, LLC for its share of the funds required for the transaction. After paying off the mortgage, the Partnership began to sell off the individual units. In 2019, all residential units were sold. The Partnership still owns the commercial building. This investment is referred to as Hamilton 1025, LLC.

In September 2004, the Partnership invested approximately \$5,075,000 for a 50% ownership interest in a 42-unit apartment complex located in Lexington, Massachusetts. The purchase price was \$10,100,000. In October 2004, the Joint Venture obtained a mortgage on the property in the amount of \$8,025,000 and returned \$3,775,000 to the Partnership. The Joint Venture obtained a new 10-year mortgage in the amount of \$5,500,000 in January 2007. The interest on the new loan was 5.67% fixed for the ten year term with interest only payments for five years and amortized over a 30 year period for the balance of the loan. This loan required a cash contribution by the Partnership of \$1,250,000 in December 2006. On September 12, 2016, the property was refinanced with a 15 year mortgage in the amount of \$6,000,000, at 3.71%, interest only. The Joint Venture Partnership paid off the prior mortgage of approximately \$5,158,000 with the proceeds of the new mortgage and made a distribution of \$385,000 to the Partnership. The cost associated with the refinancing was approximately \$123,000. At September 30, 2021, the balance on this mortgage before unamortized deferred financing costs is approximately \$6,000,000. In 2018, the carrying value of the investment fell below zero. The Partnership will continue to account for this investment using the equity method of accounting, although the Partnership has no legal obligation to fund its share of any future operating deficiencies, if needed. This investment is referred to as Hamilton Minuteman, LLC.

In August 2004, the Partnership invested \$8,000,000 for a 50% ownership interest in a 280-unit apartment complex located in Watertown, Massachusetts. The total purchase price was \$56,000,000. The Joint Venture sold 137 units as condominiums. The assets were combined with Hamilton on Main Apartments. Hamilton on Main, LLC is known as Hamilton Place. In 2005, Hamilton on Main Apartments, LLC obtained a ten year mortgage on the three buildings to be retained. The mortgage was \$16,825,000, with interest only of 5.18% for three years and amortizing on a 30 year schedule for the remaining seven years when the balance is due. The net proceeds after funding escrow accounts and closing costs on the mortgage were approximately \$16,700,000, which were used to reduce the existing mortgage. In August 2014, the property was refinanced with a 10 year mortgage in the amount of \$16,900,000 at 4.34% interest only. The Joint Venture paid off the prior mortgage of approximately \$15,205,000 with the proceeds of the new mortgage and distributed \$850,000 to the Partnership. The costs associated with the refinancing were approximately \$161,000. At September 30, 2021, the balance of the mortgage before unamortized deferred finance is \$16,900,000. In 2018, the carrying value of the investment fell below zero. The Partnership will continue to account for this investment using the equity method of accounting, although the Partnership has no legal obligation to fund its share of any future operating deficiencies, if needed. The investment is referred to as Hamilton on Main LLC.

In November 2001, the Partnership invested approximately \$1,533,000 for a 50% ownership interest in a 40-unit apartment building in Cambridge, Massachusetts. In June 2013, the property was refinanced with a 15 year mortgage in the amount of \$10,000,000 at 3.87%, interest only for 3 years and is amortized on a 30-year schedule for the balance of the term. The Joint Venture paid off the prior mortgage of approximately \$6,776,000 with the proceeds of the new mortgage. After the refinancing, the Joint Venture made a distribution of \$1,610,000 to the Partnership. As a result of the distribution, the carrying value of the investment fell below zero. The Partnership will continue to account for this investment using the equity method of accounting. Although the Partnership has no legal obligation, the Partnership intends to fund its share of any future operating deficits if needed. At September 30, 2021, the balance of this mortgage before unamortized deferred financing costs is approximately \$8,990,000. This investment is referred to as 345 Franklin, LLC.

[Table of Contents](#)

Summary financial information at September 30, 2021

	Hamilton Essex 81	Hamilton Essex Development	345 Franklin	Hamilton 1025	Hamilton Minuteman Apts	Hamilton on Main Apts	Dexter Park	Total
ASSETS								
Rental Properties	\$ 6,376,891	\$ 2,588,792	\$ 5,139,866	\$ 82,371	\$ 4,766,334	\$ 14,522,033	\$ 79,175,187	\$ 112,651,474
Cash & Cash Equivalents	230,394	73,049	154,633	9,776	231,357	602,344	2,135,096	3,436,649
Rent Receivable	65,313	13,744	23,113	7,081	7,285	38,832	236,721	392,089
Real Estate Tax Escrow	77,685	—	62,506	—	40,025	117,318	—	297,534
Prepaid Expenses & Other Assets	311,513	67,410	123,115	685	30,592	195,099	1,956,585	2,684,999
Total Assets	\$ 7,061,796	\$ 2,742,995	\$ 5,503,233	\$ 99,913	\$ 5,075,593	\$ 15,475,626	\$ 83,503,589	\$ 119,462,745
LIABILITIES AND PARTNERS' CAPITAL								
Mortgage Notes Payable	\$ 9,944,844	\$ —	\$ 8,944,849	\$ —	\$ 5,918,506	\$ 16,853,184	\$ 124,569,180	\$ 166,230,563
Accounts Payable & Accrued Expense	82,137	2,250	99,583	2,711	67,629	169,515	804,862	1,228,687
Advance Rental Pmts & Security Deposits	189,746	—	247,951	—	154,400	474,463	2,427,394	3,493,954
Total Liabilities	10,216,727	2,250	9,292,383	2,711	6,140,535	17,497,162	127,801,436	170,953,204
Partners' Capital	(3,154,931)	2,740,745	(3,789,150)	97,202	(1,064,942)	(2,021,536)	(44,297,847)	(51,490,459)
Total Liabilities and Capital	\$ 7,061,796	\$ 2,742,995	\$ 5,503,233	\$ 99,913	\$ 5,075,593	\$ 15,475,626	\$ 83,503,589	\$ 119,462,745
Partners' Capital %—NERA	50 %	50 %	50 %	50 %	50 %	50 %	40 %	
Investment in Unconsolidated Joint Ventures	\$ —	\$ 1,370,373	\$ —	\$ 48,601	\$ —	\$ —	\$ —	1,418,974
Distribution and Loss in Excess of investments in Unconsolidated Joint Ventures	\$ (1,577,467)	\$ —	\$ (1,894,576)	\$ —	\$ (532,471)	\$ (1,010,769)	\$ (17,719,140)	(22,734,423)
Total Investment in Unconsolidated Joint Ventures (Net)								\$ (21,315,449)
Total units/condominiums								
Apartments	48	—	40	175	42	148	409	862
Commercial	1	1	—	1	—	—	—	3
Total	49	1	40	176	42	148	409	865
Units to be retained	49	1	40	1	42	148	409	690
Units to be sold	—	—	—	175	—	—	—	175
Units sold through November 1, 2021	—	—	—	175	—	—	—	175

[Table of Contents](#)

Financial information for the nine months ended September 30, 2021

	Hamilton Essex 81	Hamilton Essex Development	345 Franklin	Hamilton 1025	Hamilton Minuteman Apts	Hamilton on Main Apts	Dexter Park	Total
Revenues								
Rental Income	\$ 856,569	\$ 168,431	\$ 1,019,465	\$ 75,148	\$ 865,196	\$ 2,491,414	\$ 9,513,069	\$ 14,989,292
Laundry and Sundry Income	9,194	—	112	—	4,548	27,837	73,067	114,758
	<u>865,763</u>	<u>168,431</u>	<u>1,019,577</u>	<u>75,148</u>	<u>869,744</u>	<u>2,519,251</u>	<u>9,586,136</u>	<u>15,104,050</u>
Expenses								
Administrative	70,445	2,103	22,651	2,140	11,485	49,372	160,336	318,532
Depreciation and Amortization	358,788	15,223	257,314	2,448	253,180	813,435	2,795,700	4,496,088
Management Fees	29,181	6,187	40,288	2,843	34,592	97,262	202,975	413,328
Operating	129,400	—	42,137	231	78,038	315,638	761,854	1,327,298
Renting	81,149	—	46,108	—	1,095	71,772	415,221	615,345
Repairs and Maintenance	123,467	520	100,182	—	86,566	446,677	1,506,426	2,263,838
Taxes and Insurance	195,974	45,037	131,574	14,535	107,198	336,333	1,812,549	2,643,200
	<u>988,404</u>	<u>69,070</u>	<u>640,254</u>	<u>22,197</u>	<u>572,154</u>	<u>2,130,489</u>	<u>7,655,061</u>	<u>12,077,629</u>
Income Before Other Income	<u>(122,641)</u>	<u>99,361</u>	<u>379,323</u>	<u>52,951</u>	<u>297,590</u>	<u>388,762</u>	<u>1,931,075</u>	<u>3,026,421</u>
Other Income (Loss)								
Interest Expense	(184,542)	—	(269,993)	—	(177,757)	(568,246)	(3,792,615)	(4,993,153)
Interest Income	—	—	—	—	—	—	—	—
Other Income	—	—	—	—	—	—	1,222	1,222
	<u>(184,542)</u>	<u>—</u>	<u>(269,993)</u>	<u>—</u>	<u>(177,757)</u>	<u>(568,246)</u>	<u>(3,791,393)</u>	<u>(4,991,931)</u>
Net Income (Loss)	<u>\$ (307,183)</u>	<u>\$ 99,361</u>	<u>\$ 109,330</u>	<u>\$ 52,951</u>	<u>\$ 119,833</u>	<u>\$ (179,484)</u>	<u>\$ (1,860,318)</u>	<u>\$ (1,965,510)</u>
Net Income (Loss)—NERA 50%	<u>\$ (153,593)</u>	<u>\$ 49,681</u>	<u>\$ 54,665</u>	<u>\$ 26,476</u>	<u>\$ 59,917</u>	<u>\$ (89,742)</u>		<u>\$ (52,597)</u>
Net Income (Loss)—NERA 40%							<u>\$ (744,128)</u>	<u>(744,128)</u>
								<u>\$ (796,725)</u>

Financial information for the three months ended September 30, 2021

	Hamilton Essex 81	Hamilton Essex Development	345 Franklin	Hamilton 1025	Hamilton Minuteman Apts	Hamilton on Main Apts	Dexter Park	Total
Revenues								
Rental Income	\$ 414,497	\$ 111,191	\$ 343,674	\$ 26,410	\$ 293,988	\$ 827,140	\$ 3,300,261	\$ 5,317,161
Laundry and Sundry Income	2,986	—	—	—	1,243	9,796	23,706	37,731
	<u>417,483</u>	<u>111,191</u>	<u>343,674</u>	<u>26,410</u>	<u>295,231</u>	<u>836,936</u>	<u>3,323,967</u>	<u>5,354,892</u>
Expenses								
Administrative	16,576	750	7,129	651	3,824	14,592	65,606	109,128
Depreciation and Amortization	120,266	5,074	86,449	816	84,827	272,874	938,058	1,508,364
Management Fees	17,335	6,187	13,943	1,272	11,716	32,831	73,512	156,796
Operating	60,232	—	16,060	55	23,542	101,948	260,794	462,631
Renting	26,272	—	12,174	—	375	20,213	222,664	281,698
Repairs and Maintenance	41,335	—	35,687	—	30,184	177,652	599,156	884,014
Taxes and Insurance	64,799	15,228	44,194	4,634	36,986	115,028	614,622	895,491
	<u>346,815</u>	<u>27,239</u>	<u>215,636</u>	<u>7,428</u>	<u>191,454</u>	<u>735,138</u>	<u>2,774,412</u>	<u>4,298,122</u>
Income Before Other Income	<u>70,668</u>	<u>83,952</u>	<u>128,038</u>	<u>18,982</u>	<u>103,777</u>	<u>101,798</u>	<u>549,555</u>	<u>1,056,770</u>
Other Income (Loss)								
Interest Expense	(61,827)	—	(89,248)	—	(59,880)	(191,453)	(1,263,383)	(1,665,791)
Other income	—	—	—	—	—	—	—	—
	<u>(61,827)</u>	<u>—</u>	<u>(89,248)</u>	<u>—</u>	<u>(59,880)</u>	<u>(191,453)</u>	<u>(1,263,383)</u>	<u>(1,665,791)</u>
Net Income (Loss)	<u>\$ 8,841</u>	<u>\$ 83,952</u>	<u>\$ 38,790</u>	<u>\$ 18,982</u>	<u>\$ 43,897</u>	<u>\$ (89,655)</u>	<u>\$ (713,828)</u>	<u>\$ (609,021)</u>
Net Income (Loss)—NERA 50%	<u>\$ 4,421</u>	<u>\$ 41,976</u>	<u>\$ 19,395</u>	<u>\$ 9,491</u>	<u>\$ 21,949</u>	<u>\$ (44,829)</u>		<u>\$ 52,403</u>
Net Income (Loss)—NERA 40%							<u>\$ (285,533)</u>	<u>(285,533)</u>
								<u>\$ (233,130)</u>

[Table of Contents](#)

Future annual mortgage maturities at September 30, 2021 are as follows:

Period End	Hamilton Essex 81	345 Franklin	Hamilton Minuteman	Hamilton on Main Apts	Dexter Park	Total
9/30/2022	\$ —	\$ 219,910	\$ —	\$ —	\$ —	\$ 219,910
9/30/2023	—	228,573	—	—	—	228,573
9/30/2024	—	237,577	—	16,900,000	—	17,137,577
9/30/2025	10,000,000	246,936	—	—	—	10,246,936
9/30/2026	—	256,664	—	—	—	256,664
Thereafter	—	7,800,134	6,000,000	—	125,000,000	138,800,134
	10,000,000	8,989,794	6,000,000	16,900,000	125,000,000	166,889,794
Less: unamortized deferred financing costs	(55,156)	(44,945)	(81,494)	(46,816)	(430,820)	(659,231)
	\$ 9,944,844	\$ 8,944,849	\$ 5,918,506	\$ 16,853,184	\$ 124,569,180	\$ 166,230,563

At September 30, 2021 the weighted average interest rate on the above mortgages was 3.91%. The effective rate was 3.97% including the amortization expense of deferred financing costs.

[Table of Contents](#)

Summary financial information at September 30, 2020

	Hamilton Essex 81	Hamilton Essex Development	345 Franklin	Hamilton 1025	Hamilton Minuteman Apts	Hamilton on Main Apts	Dexter Park	Total
ASSETS								
Rental Properties	\$ 6,758,283	\$ 2,591,281	\$ 5,439,844	\$ 85,635	\$ 5,077,525	\$ 15,343,928	\$ 81,537,329	\$ 116,833,825
Cash & Cash Equivalents	281,585	70,894	183,638	12,305	210,705	610,816	2,870,227	4,240,170
Rent Receivable	220,578	48,878	11,367	811	—	46,780	501,843	830,257
Real Estate Tax Escrow	66,248	—	57,079	—	31,378	92,122	—	246,827
Prepaid Expenses & Other Assets	319,434	84,898	82,969	2,129	26,428	162,421	1,406,740	2,085,019
Total Assets	\$ 7,646,128	\$ 2,795,951	\$ 5,774,897	\$ 100,880	\$ 5,346,036	\$ 16,256,067	\$ 86,316,139	\$ 124,236,098
LIABILITIES AND PARTNERS' CAPITAL								
Mortgage Notes Payable	\$ 9,931,055	\$ —	\$ 9,149,766	\$ —	\$ 5,910,322	\$ 16,837,132	\$ 124,504,557	\$ 166,332,832
Accounts Payable & Accrued Expense	53,569	2,400	101,651	15,038	64,341	168,318	762,288	1,167,605
Advance Rental Pmts & Security Deposits	202,659	—	217,832	—	157,932	435,679	2,053,602	3,067,704
Total Liabilities	10,187,283	2,400	9,469,249	15,038	6,132,595	17,441,129	127,320,447	170,568,141
Partners' Capital	(2,541,155)	2,793,551	(3,694,352)	85,842	(786,559)	(1,185,062)	(41,004,308)	(46,332,043)
Total Liabilities and Capital	\$ 7,646,128	\$ 2,795,951	\$ 5,774,897	\$ 100,880	\$ 5,346,036	\$ 16,256,067	\$ 86,316,139	\$ 124,236,098
Partners' Capital %—NERA	50 %	50 %	50 %	50 %	50 %	50 %	40 %	
Investment in Unconsolidated Joint Ventures	\$ —	\$ 1,396,776	\$ —	\$ 42,921	\$ —	\$ —	\$ —	\$ 1,439,697
Distribution and Loss in Excess of investments in Unconsolidated Joint Ventures	\$ (1,270,579)	\$ —	\$ (1,847,175)	\$ —	\$ (393,280)	\$ (592,531)	\$ (16,401,724)	(20,505,288)
Total Investment in Unconsolidated Joint Ventures (Net)								\$ (19,065,591)
Total units/condominiums								
Apartments	48	—	40	175	42	148	409	862
Commercial	1	1	—	1	—	—	—	3
Total	49	1	40	176	42	148	409	865
Units to be retained	49	1	40	1	42	148	409	690
Units to be sold	—	—	—	175	—	—	—	175
Units sold through November 1, 2020	—	—	—	175	—	—	—	175

Financial information for the nine months ended September 30, 2020

	Hamilton Essex 81	Hamilton Essex Development	345 Franklin	Hamilton 1025	Hamilton Minuteman Apts	Hamilton on Main Apts	Dexter Park	Total
Revenues								
Rental Income	\$ 940,486	\$ 68,726	\$ 1,182,050	\$ 65,486	\$ 883,075	\$ 2,648,277	\$ 11,676,769	\$ 17,464,869
Laundry and Sundry Income	9,288	—	498	—	1,915	26,135	60,266	98,102
	949,774	68,726	1,182,548	65,486	884,990	2,674,412	11,737,035	17,562,971
Expenses								
Administrative	15,451	3,044	23,860	11,769	10,281	43,466	136,437	244,308
Depreciation and Amortization	365,779	15,223	253,716	2,448	260,994	788,181	2,764,842	4,451,183
Management Fees	37,803	2,203	45,548	2,587	35,212	100,654	234,155	458,162
Operating	64,247	—	51,077	147	69,487	255,794	778,020	1,218,772
Renting	6,430	—	29,776	—	7,440	52,202	211,830	307,678
Repairs and Maintenance	94,415	3,180	79,254	—	71,112	388,818	1,094,213	1,730,992
Taxes and Insurance	192,490	45,784	120,056	12,701	108,214	346,997	1,716,234	2,542,476
	776,615	69,434	603,287	29,652	562,740	1,976,112	6,935,731	10,953,571
Income Before Other Income	173,159	(708)	579,261	35,834	322,250	698,300	4,801,304	6,609,400
Other Income (Loss)								
Interest Expense	(236,053)	—	(278,456)	—	(178,402)	(574,239)	(3,804,746)	(5,071,896)
Interest Income	—	—	—	—	—	—	—	—
Gain on sale of Real Estate	—	—	—	—	—	—	—	—
	(236,053)	—	(278,456)	—	(178,402)	(574,239)	(3,804,746)	(5,071,896)
Net Income (Loss)	\$ (62,894)	\$ (708)	\$ 300,805	\$ 35,834	\$ 143,848	\$ 124,061	\$ 996,558	\$ 1,537,504
Net Income (Loss)—NERA 50%	\$ (31,447)	\$ (354)	\$ 150,403	\$ 17,917	\$ 71,924	\$ 62,031		270,473
Net Income (Loss)—NERA 40%							\$ 398,625	398,625
								\$ 669,098

[Table of Contents](#)

Financial information for the three months ended September 30, 2020

	Hamilton Essex 81	Hamilton Essex Development	345 Franklin	Hamilton 1025	Hamilton Minuteman Apts	Hamilton on Main Apts	Dexter Park	Total
Revenues								
Rental Income	\$ 120,398	\$ 2,864	\$ 334,431	\$ 24,369	\$ 301,865	\$ 844,963	\$ 3,446,320	\$ 5,075,210
Laundry and Sundry Income	2,605	—	—	—	1,289	8,780	14,559	27,233
	<u>123,003</u>	<u>2,864</u>	<u>334,431</u>	<u>24,369</u>	<u>303,154</u>	<u>853,743</u>	<u>3,460,879</u>	<u>5,102,443</u>
Expenses								
Administrative	3,971	844	7,531	713	3,631	13,991	43,664	74,345
Depreciation and Amortization	122,210	5,074	84,680	816	87,214	264,047	925,922	1,489,963
Management Fees	9,751	—	13,253	942	12,209	32,925	67,909	136,989
Operating	17,948	—	22,313	51	18,832	78,199	248,176	385,519
Renting	3,026	—	20,094	—	1,690	36,709	180,947	242,466
Repairs and Maintenance	27,206	134	35,879	—	32,161	154,828	582,965	833,173
Taxes and Insurance	63,090	15,328	40,342	4,021	36,038	114,523	577,282	850,624
	<u>247,202</u>	<u>21,380</u>	<u>224,092</u>	<u>6,543</u>	<u>191,775</u>	<u>695,222</u>	<u>2,626,865</u>	<u>4,013,079</u>
Income Before Other Income	<u>(124,199)</u>	<u>(18,516)</u>	<u>110,339</u>	<u>17,826</u>	<u>111,379</u>	<u>158,521</u>	<u>834,014</u>	<u>1,089,364</u>
Other Income (Loss)								
Interest Expense	(63,961)	—	(92,048)	—	(59,900)	(191,453)	(1,267,960)	(1,675,322)
Interest Income	—	—	—	—	—	—	—	—
Gain on sale of Real Estate	—	—	—	—	—	—	—	—
	<u>(63,961)</u>	<u>—</u>	<u>(92,048)</u>	<u>—</u>	<u>(59,900)</u>	<u>(191,453)</u>	<u>(1,267,960)</u>	<u>(1,675,322)</u>
Net Income (Loss)	<u>\$ (188,160)</u>	<u>\$ (18,516)</u>	<u>\$ 18,291</u>	<u>\$ 17,826</u>	<u>\$ 51,479</u>	<u>\$ (32,932)</u>	<u>\$ (433,946)</u>	<u>\$ (585,958)</u>
Net Income (Loss)—NERA 50%	<u>\$ (94,080)</u>	<u>\$ (9,257)</u>	<u>\$ 9,146</u>	<u>\$ 8,913</u>	<u>\$ 25,740</u>	<u>\$ (16,466)</u>		<u>(76,005)</u>
Net Income (Loss)—NERA 40%							<u>\$ (173,578)</u>	<u>(173,578)</u>
								<u>\$ (249,583)</u>

[Table of Contents](#)

NOTE 15. EMPLOYEE BENEFIT 401(k) PLANS

Effective January 1, 2019, employees of the Partnership, who meet certain minimum age and service requirements, are eligible to participate in the Management Company's 401(k) Plan (the "401(k) Plan"). Eligible employees may elect to defer up to 90 percent of their eligible compensation on a pre-tax basis to the 401(k) Plan, subject to certain limitations imposed by federal law.

The amounts contributed by employees are immediately vested and non-forfeitable. Beginning January 1, 2019, the Partnership matched 50% up to 6% of compensation deferred by each employee in the 401(k) plan. The Partnership may make discretionary matching or profit-sharing contributions to the 401(k) Plan on behalf of eligible participants in any plan year. Participants are always 100 percent vested in their pre-tax contributions and will begin vesting in any matching or profit-sharing contributions made on their behalf after two years of service with the Partnership at a rate of 20 percent per year, becoming 100 percent vested after a total of six years of service with the Partnership. Total expense recognized by the Partnership for the 401(k) Plan for the nine months ended September 30, 2021 was \$33,000.

NOTE 16. IMPACT OF RECENTLY-ISSUED ACCOUNTING STANDARDS

In April 2020, the FASB issued a Staff Question & Answer ("Q&A") which was intended to reduce the challenges of evaluating the enforceable rights and obligations of leases for concessions granted to lessees in response to the novel coronavirus disease ("COVID-19"), which was characterized on March 11, 2020 by the World Health Organization as a pandemic. Prior to this guidance, the Partnership was required to determine, on a lease by lease basis, if a lease concession should be accounted for as a lease modification, potentially resulting in any lease concessions granted being recorded as a reduction to revenue on a straight-line basis over the remaining terms of the leases. The Q&A allows both lessors and lessees to bypass this analysis and elect not to evaluate whether concessions provided in response to the COVID-19 pandemic are lease modifications. This relief is subject to certain conditions being met, including ensuring the total remaining lease payments are substantially the same or less as compared to the original lease payments prior to the concession being granted. The Partnership has elected to apply such relief and will therefore not evaluate if lease concessions that were granted in response to the COVID-19 pandemic meet the definition of a lease modification. Accordingly, the Partnership accounted for qualifying rent concessions as negative variable lease payments, which reduced revenue from such leases in the period the concessions were granted.

NOTE 17. SUBSEQUENT EVENTS

On October 29, 2021, the Partnership closed on the modification of its existing line of credit. The agreement extends the credit line for three years until October 29, 2024. The commitment amount is for \$25 million but is restricted to \$17 million during the modification period. The modification period covers the current period and phases out by December 31, 2022. During this period, the loan covenants are modified from a minimum consolidated debt service ratio of 1.60 to a ratio of 1.35 until September 30, 2022; from a minimum tangible net worth requirement of \$200 million to a net worth of \$175 million until September 30, 2022; from a maximum consolidated leverage ratio of 65% to a ratio of 70% until September 30, 2022 and from a minimum debt yield of 9.5% to a yield of 8.5% until September 30, 2022 and a yield of 9.0% until December 31, 2022. Once the financial performance of the Partnership meets the original covenant tests for the trailing 12-month period, the commitment amount will return to \$25 million. The interest rate for the new term has been reduced from LIBOR plus 350 basis points to LIBOR plus 300 basis points. Additionally, the unused fee has been eliminated. There was a fee \$125,000 to modify and extend the credit line.

The Partnership is currently in negotiations with KeyBank National Association ("KeyBank"), to enter into a Master Credit Facility agreement in the amount of approximately \$149,000,000. The facility will be secured by eleven of the Partnership's properties. The Partnership will use a portion of these proceeds to pay down approximately \$65,000,000 of existing debt secured by the 11 properties, along with approximately \$5,000,000 in prepayment penalties. The remaining balance of the facility of approximately \$79,000,000 will be used for general partnership purposes. A deposit of approximately \$270,000 was paid to KeyBank in conjunction with this negotiation.

[Table of Contents](#)

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward Looking Statements

Certain information contained herein includes forward looking statements, which are made pursuant to the safe harbor provisions of the Private Securities Liquidation Reform Act of 1995 (the "Act"). Forward looking statements in this report, or which management may make orally or in written form from time to time, reflect management's good faith belief when those statements are made, and are based on information currently available to management. Caution should be exercised in interpreting and relying on such forward looking statements, the realization of which may be impacted by known and unknown risks and uncertainties, events that may occur subsequent to the forward looking statements, and other factors which may be beyond the Partnership's control and which can materially affect the Partnership's actual results, performance or achievements for 2021 and beyond. Should one or more of the risks or uncertainties mentioned below materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. We expressly disclaim any responsibility to update our forward looking statements, whether as a result of new information, future events or otherwise. Accordingly, investors should use caution in relying on past forward looking statements, which are based on results and trends at the time they are made, to anticipate future results or trends.

Since the Partnership's long-term goals include the acquisition of additional properties, a portion of the proceeds from the refinancing and sale of properties is reserved for this purpose. If available acquisitions do not meet the Partnership's investment criteria, the Partnership may purchase additional depositary receipts. The Partnership will consider refinancing existing properties if the Partnership's cash reserves are insufficient to repay existing mortgages or if the Partnership needs additional funds for future acquisitions.

More than one year has passed since we became aware of the current outbreak of COVID-19, a novel strain of coronavirus. The World Health Organization declared a global pandemic on March 11, 2020. On March 10, 2020 the governor of Massachusetts, Charlie Baker, declared a state of emergency and ordered all non-essential businesses closed and prohibited the gathering of 10 or more people. Additionally, March of 2020 saw the closure of local colleges and universities for the balance of the academic year. Colleges in the City of Boston and the surrounding communities conducted classes in the 2020/2021 academic year remotely, or using a hybrid model of remote and limited in class learning. These educational models caused a large decrease in the student population and resulted in significant vacancies in the Partnership's apartment portfolio.

With the introduction and roll out of Covid vaccines in the spring of 2021, the economy is opening back up. The Governor of Massachusetts rescinded the State's Covid-19 restrictions on May 29 and terminated the State of Emergency on June 15. The local colleges and universities returned to campus in September 2021 and the rental market improved significantly as students returned to the area.

Vacancy rates for the Partnership's residential properties as of November 1, 2021 were 2.5% as compared with a vacancy rate of 8.3% as of November 1, 2020. The vacancy rate for the Joint Venture properties as of November 1, 2021 was 2.8%, as compared to 22.8% for the same period last year. The current vacancy rates are in line with those experienced prior to the Pandemic.

Residential tenants generally have lease terms of 12 months. The majority of these leases will mature during the second and third quarters of the year. Rental activity has been strong as we moved from spring to summer and all indications are that we will have low vacancy rates for the balance of the year.

During the third quarter of 2021, rents increased on average of 2.7% for renewals and increased on average of 1.3% for new leases. For the balance of 2021, management expects some softening of the local real estate market as we move into the slower winter rental season.

For the third quarter of 2021, consolidated revenue increased by 5.3%, operating expenses increased by 4.0% and Income before Other Income (Expense) increased by 10.0%, as compared to the third quarter of 2020.

[Table of Contents](#)

On July 31, 2014, the Partnership entered into an agreement for a \$25,000,000 revolving line of credit. The term of the line was for three years with a floating interest rate equal to a base rate of the greater of (a) the Prime Rate (b) the Federal Funds Rate plus one-half of one percent per annum, or (c) the LIBOR Rate for a period of one month plus 1% per annum, plus the applicable margin of 2.5%. The agreement originally expired on July 31, 2017, and was extended until October 31, 2020. The costs associated with the line of credit extension in 2017 were approximately \$128,000. Prior to the line's expiration in 2020, the Partnership exercised its option for a one-year extension until October 31, 2021. The Partnership paid an extension fee of approximately \$37,500 in association with the extension. On October 29, 2021, the Partnership closed a three year extension until October 29, 2024. See Note 17 to the consolidated financial statements, Subsequent Events, for details.

On March 31, 2020, Nera Brookside Associates, LLC ("Brookside Apartments"), entered into a Mortgage Note with KeyBank National Associates ("KeyBank") in the principal amount of \$6,175,000. Interest only payments on the Note are payable on a monthly basis at a fixed interest rate of 3.53% per annum, and the principal amount of the Note is due and payable on March 31, 2035. The Note is secured by a mortgage on the Brookside apartment complex located at 5-12 Totman Drive, Woburn, Massachusetts pursuant to a Mortgage, Assignment of Leases and Rents and Security Agreement dated March 31, 2020. The Note is guaranteed by the Partnership pursuant to a Guaranty Agreement dated March 31, 2020. Brookside Apartments used the proceeds of the loan to pay off an outstanding loan of approximately \$2,390,000, with the remaining portion of the proceeds were added to cash reserves. In connection with this refinancing, there were closing costs of approximately \$132,000.

From the start of the Stock Repurchase Program in 2007 through March 31, 2021, the Partnership has purchased 1,428,437 Depositary Receipts. During the three months ended September 30, 2021, the Partnership did not purchase any Depositary Receipts. In March of 2020, the Board of Advisors and Board of Directors unanimously approved an extension of the Repurchase Program until March 31, 2025. With the recovery of the residential rental market, the Partnership expects to resume the purchase of depository receipts in the fourth quarter of 2021.

At November 1, 2021, the Harold Brown related entities and Ronald Brown collectively own approximately 30.9% of the Depositary Receipts representing the Partnership Class A Units (including Depositary Receipts held by trusts for the benefit of such persons' family members). Harold Brown related entities also control 75% of the Partnership's Class B Units, and 75% of the capital stock of NewReal, Inc. ("NewReal"), the Partnership's sole general partner. Ronald Brown also owns 25% of the Partnership's Class B Units and 25% of NewReal's capital stock. In addition, Ronald Brown is the President and director of NewReal and Jameson Brown is NewReal's Treasurer and a director. The 75% of the issued and outstanding Class B units of the Partnership, controlled by the Estate of Harold Brown, are owned by HBC Holdings LLC, an entity of which Jameson Brown is the manager. The outstanding stock of The Hamilton Company, Inc. is controlled by Jameson Brown and Harley Brown. The 75% of the issued and outstanding capital stock of NewReal, by the Estate of Harold Brown, is owned by the Harold Brown 2013 Revocable Trust (the "2013 Trust"), an entity of which Sally Michaels and David Reier are the trustees. As reported on Form 8-K dated October 1, 2021, Robert Somma, a trustee of the 2013 Trust, passed away. Mr. Reier replaced him as trustee of the 2013 Trust. Mr. Reier was elected on November 5, 2021 as a director of New Real, Inc.

In addition to the Management Fee, the Partnership Agreement further provides for the employment of outside professionals to provide services to the Partnership and allows NewReal to charge the Partnership for the cost of employing professionals to assist with the administration of the Partnership's properties. Additionally, from time to time, the Partnership pays Hamilton for repairs and maintenance services, legal services, construction services and accounting services. The costs charged by Hamilton for these services are at the same hourly rate charged to all entities managed by Hamilton, and management believes such rates are competitive in the marketplace.

Residential tenants sign a one year lease. During the nine months ended September 30, 2021, tenant renewals were approximately 67% with an average rental increase of approximately 1.9%, new leases accounted for approximately 33% with rental rate decreases of approximately 1.2%. During the nine months ended September 30, 2021, leasing commissions were approximately \$642,000 compared to approximately \$372,000 for the nine months ended September 30, 2020, an increase of approximately \$270,000 (72.6%). Tenant concessions were approximately \$34,000 for the nine months ended September 30, 2021, compared to approximately \$25,000 for the nine months ended September 30, 2020, an increase of approximately \$9,000 (36.0%). Tenant improvements were approximately \$1,282,000 for the nine months ended September 30, 2021, compared to approximately \$1,320,000 for the nine months ended September 30, 2020, a decrease of approximately \$38,000 (2.9%).

[Table of Contents](#)

Hamilton accounted for approximately 2.4% of the repair and maintenance expenses paid for by the Partnership during the nine months ended September 30, 2021 and 2.2 % during the nine months ended September 30, 2020. Of the funds paid to Hamilton for this purpose, the great majority was to cover the cost of services provided by the Hamilton maintenance department, including plumbing, electrical, carpentry services, and snow removal for those properties close to Hamilton's headquarters. Several of the larger Partnership properties have their own maintenance staff. Those properties that do not have their own maintenance staff and are located more than a reasonable distance from Hamilton's headquarters in Allston, Massachusetts are generally serviced by local, independent companies.

Hamilton's legal department handles most of the Partnership's eviction and collection matters. Additionally, it prepares most long-term commercial lease agreements and represents the Partnership in selected purchase and sale transactions. Overall, Hamilton provided approximately \$83,000 (60.5%) and approximately \$84,000 (64.3%) of the legal services paid for by the Partnership during the nine months ended September 30, 2021 and 2020 respectively.

Additionally, as described in Note 3 to the consolidated financial statements, The Hamilton Company receives similar fees from the Investment Properties.

The Partnership requires that three bids be obtained for construction contracts in excess of \$15,000. Hamilton may be one of the three bidders on a particular project and may be awarded the contract if its bid and its ability to successfully complete the project are deemed appropriate. For contracts that are not awarded to Hamilton, Hamilton charges the Partnership a construction supervision fee equal to 5% of the contract amount. Hamilton's architectural department also provides services to the Partnership on an as-needed basis. During the nine months ended September 30, 2021, Hamilton provided the Partnership approximately \$413,000 in construction and architectural services, compared to approximately \$493,000 for the nine months ended September 30, 2020.

Hamilton's accounting staff perform bookkeeping and accounting functions for the Partnership. During the nine months ended September 30, 2021 and 2020, Hamilton charged the Partnership \$93,750 for bookkeeping and accounting services. For more information on related party transactions, see Note 3 to the Consolidated Financial Statements.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of the consolidated financial statements, in accordance with accounting principles generally accepted in the United States of America, requires the Partnership to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosures of contingent assets and liabilities. The Partnership regularly and continually evaluates its estimates, including those related to acquiring, developing and assessing the carrying values of its real estate properties and its investments in and advances to joint ventures. The Partnership bases its estimates on historical experience, current market conditions, and on various other assumptions that are believed to be reasonable under the circumstances. However, because future events and their effects cannot be determined with certainty, the determination of estimates requires the exercise of judgment. The Partnership's critical accounting policies are those which require assumptions to be made about such matters that are highly uncertain. Different estimates could have a material effect on the Partnership's financial results. Judgments and uncertainties affecting the application of these policies and estimates may result in materially different amounts being reported under different conditions and circumstances. See Note 1 to the Consolidated Financial Statements, Principles of Consolidation.

Revenue Recognition: Rental income from residential and commercial properties is recognized over the term of the related lease. For residential tenants, amounts 60 days in arrears are charged against income. The commercial tenants are evaluated on a case by case basis. Certain leases of the commercial properties provide for increasing stepped minimum rents, which are accounted for on a straight-line basis over the term of the lease. Revenue from commercial leases also include reimbursements and recoveries received from tenants for certain costs as provided in the lease agreement. The costs generally include real estate taxes, utilities, insurance, common area maintenance and recoverable costs. Rental concessions are also accounted for on the straight-line basis.

Above-market and below-market lease values for acquired properties are initially recorded based on the present value (using a discount rate which reflects the risks associated with the leases acquired) of the differences between (i) the contractual amounts to be paid pursuant to each in-place lease and (ii) management's estimate of fair market lease rates

[Table of Contents](#)

for each corresponding in-place lease, measured over a period equal to the remaining term of the lease for above-market leases and the initial term plus the term of any below-market fixed-rate renewal options for below-market leases. The capitalized above-market lease amounts are accounted for as a reduction of base rental revenue over the remaining term of the respective leases, and the capitalized below-market lease values are amortized as an increase to base rental revenue over the remaining initial terms plus the terms of any below-market fixed-rate renewal options of the respective leases.

The Partnership evaluates the non-lease components (lease arrangements that include common area maintenance services) with related lease components (lease revenues). If both the timing and pattern of transfer are the same for the non-lease component and related lease component, the lease component is the predominant component. The Partnership elected an allowed practical expedient. For (i) operating lease arrangements involving real estate that include common area maintenance services and (ii) all real estate arrangements that include real estate taxes and insurance costs, we present these amounts within lease revenues in our consolidated statements of income. We record amounts reimbursed by the lessee in the period in which the applicable expenses are incurred.

Rental Property Held for Sale: When assets are identified by management as held for sale, the Partnership discontinues depreciating the assets and estimates the sales price, net of selling costs, of such assets. The Partnership generally considers assets to be held for sale when the transaction has received appropriate corporate authority, and there are no significant contingencies relating to the sale. If, in management's opinion, the estimated net sales price, net of selling costs, of the assets which have been identified as held for sale is less than the carrying value of the assets, a valuation allowance is established.

If circumstances arise that previously were considered unlikely and, as a result, the Partnership decides not to sell a property previously classified as held for sale, the property is reclassified as held and used. A property that is reclassified is measured and recorded individually at the lower of (a) its carrying value before the property was classified as held for sale, adjusted for any depreciation (amortization) expense that would have been recognized had the property been continuously classified as held and used, or (b) the fair value at the date of the subsequent decision not to sell.

Rental Properties: Rental properties are stated at cost less accumulated depreciation. Maintenance and repairs are charged to expense as incurred; improvements and additions are capitalized. When assets are retired or otherwise disposed of, the cost of the asset and related accumulated depreciation is eliminated from the accounts, and any gain or loss on such disposition is included in income. Fully depreciated assets are removed from the accounts. Rental properties are depreciated by both straight-line and accelerated methods over their estimated useful lives. Upon acquisition of rental property, the Partnership estimates the fair value of acquired tangible assets, consisting of land, building and improvements, and identified intangible assets and liabilities assumed, generally consisting of the fair value of (i) above and below market leases, (ii) in-place leases and (iii) tenant relationships. The Partnership allocated the purchase price to the assets acquired and liabilities assumed based on their fair values. The Partnership records goodwill or a gain on bargain purchase (if any) if the net assets acquired/liabilities assumed exceed the purchase consideration of a transaction. In estimating the fair value of the tangible and intangible assets acquired, the Partnership considers information obtained about each property as a result of its due diligence and marketing and leasing activities, and utilizes various valuation methods, such as estimated cash flow projections utilizing appropriate discount and capitalization rates, estimates of replacement costs net of depreciation, and available market information. The fair value of the tangible assets of an acquired property considers the value of the property as if it were vacant.

Intangible assets acquired include amounts for in-place lease values above and below market leases and tenant relationship values, which are based on management's evaluation of the specific characteristics of each tenant's lease and the Partnership's overall relationship with the respective tenant. Factors to be considered by management in its analysis of in-place lease values include an estimate of carrying costs during hypothetical expected lease-up periods considering current market conditions, and costs to execute similar leases at market rates during the expected lease-up periods, depending on local market conditions. In estimating costs to execute similar leases, management considers leasing commissions, legal and other related expenses. Characteristics considered by management in valuing tenant relationships include the nature and extent of the Partnership's existing business relationships with the tenant, growth prospects for developing new business with the tenant, the tenant's credit quality and expectations of lease renewals. The value of in-place leases are amortized to expense over the remaining initial terms of the respective leases. The value of tenant relationship intangibles are amortized to expense over the anticipated life of the relationships.

[Table of Contents](#)

In the event that facts and circumstances indicate that the carrying value of a rental property may be impaired, an analysis of the value is prepared. The estimated future undiscounted cash flows are compared to the asset's carrying value to determine if a write-down to fair value is required.

Impairment: On an annual basis management assesses whether there are any indicators that the value of the Partnership's rental properties may be impaired. A property's value is impaired only if management's estimate of the aggregate future cash flows (undiscounted and without interest charges) to be generated by the property is less than the carrying value of the property. To the extent impairment has occurred, the loss shall be measured as the excess of the carrying amount of the property over the fair value of the property. The Partnership's estimates of aggregate future cash flows expected to be generated by each property are based on a number of assumptions that are subject to economic and market uncertainties including, among others, demand for space, competition for tenants, changes in market rental rates, and costs to operate each property. As these factors are difficult to predict and are subject to future events that may alter management's assumptions, the future cash flows estimated by management in its impairment analyses may not be achieved.

Investments in Joint Ventures: The Partnership accounts for its 40%-50% ownership in the Investment Properties under the equity method of accounting, as it exercises significant influence over, but does not control these entities. These investments are recorded initially at cost, as Investments in Joint Ventures, and subsequently adjusted for the Partnership's share in earnings, cash contributions and distributions. Under the equity method of accounting, our net equity is reflected on the consolidated balance sheets, and our share of net income or loss from the Partnership is included on the consolidated statements of income. Generally, the Partnership would discontinue applying the equity method when the investment (and any advances) is reduced to zero and would not provide for additional losses unless the Partnership has guaranteed obligations of the venture or is otherwise committed to providing further financial support for the investee. If the venture subsequently generates income, the Partnership only recognizes its share of such income to the extent it exceeds its share of previously unrecognized losses. We intend to fund our share of the investments' future operating deficits should the need arise. However, we have no legal obligation to pay for any of the liabilities of such investments nor do we have any legal obligation to fund operating deficits.

The authoritative guidance on consolidation provides guidance on the identification of entities for which control is achieved through means other than voting rights ("variable interest entities" or "VIEs") and the determination of which business enterprise, if any, should consolidate the VIE (the "primary beneficiary"). Generally, the consideration of whether an entity is a VIE applies when either (1) the equity investors (if any) lack one or more of the essential characteristics of a controlling financial interest, (2) the equity investment at risk is insufficient to finance that equity's activities without additional subordinated financial support or (3) the equity investors have voting rights that are not proportionate to their economic interests and the activities of the entity involve or are conducted on behalf of an investor with a disproportionately small voting interest. The primary beneficiary is defined by the entity having both of the following characteristics: (1) the power to direct the activities that, when taken together, most significantly impact the variable interest entity's performance; and (2) the obligation to absorb losses and rights to receive the returns from VIE that would be significant to the VIE.

With respect to investments in and advances to the Investment Properties, the Partnership looks to the underlying properties to assess performance and the recoverability of carrying amounts for those investments in a manner similar to direct investments in real estate properties. An impairment charge is recorded if management's estimate of the aggregate future cash flows (undiscounted and without interest charges) to be generated by the property is less than the carrying value of the property.

Legal Proceedings: The Partnership is subject to various legal proceedings and claims that arise, from time to time, in the ordinary course of business. These matters are frequently covered by insurance. If it is determined that a loss is likely to occur, the estimated amount of the loss is recorded in the financial statements. Both the amount of the loss and the point at which its occurrence is considered likely can be difficult to determine.

[Table of Contents](#)

RESULTS OF OPERATIONS

Three Months Ended September 30, 2021 and September 30, 2020

The Partnership and its Subsidiary Partnerships earned income before interest expense, income from investments in unconsolidated joint ventures, other expense of approximately \$3,551,000 during the three months ended September 30, 2021, compared to approximately \$3,228,000 for the three months ended September 30, 2020, an increase of approximately \$323,000 (10.0%).

The rental activity is summarized as follows:

	Occupancy Date	
	November 1, 2021	November 1, 2020
Residential		
Units	2,911	2,911
Vacancies	73	241
Vacancy rate	2.5 %	8.3 %
Commercial		
Total square feet	108,043	108,043
Vacancy	2,152	6,852
Vacancy rate	2.0 %	6.3 %

	Rental Income (in thousands)			
	Three Months Ended September 30,			
	2021		2020	
	Total Operations	Continuing Operations	Total Operations	Continuing Operations
Total rents	\$ 15,832	\$ 15,832	\$ 15,047	\$ 15,047
Residential percentage	95 %	95 %	95 %	95 %
Commercial percentage	5 %	5 %	5 %	5 %
Contingent rentals	\$ 127	\$ 127	\$ 132	\$ 132

[Table of Contents](#)

Three Months Ended September 30, 2021 Compared to Three Months Ended September 30, 2020:

	Three Months Ended September 30,		Dollar	Percent
	2021	2020	Change	Change
Revenues				
Rental income	\$ 15,832,492	\$ 15,046,646	\$ 785,846	5.2%
Laundry and sundry income	114,180	95,620	18,560	19.4%
	<u>15,946,672</u>	<u>15,142,266</u>	<u>804,406</u>	<u>5.3%</u>
Expenses				
Administrative	607,478	511,812	95,666	18.7%
Depreciation and amortization	3,956,979	4,612,713	(655,734)	(14.2)%
Management fee	646,059	598,111	47,948	8.0%
Operating	1,338,718	1,228,750	109,968	8.9%
Renting	458,040	332,157	125,883	37.9%
Repairs and maintenance	3,128,369	2,524,050	604,319	23.9%
Taxes and insurance	2,259,793	2,107,037	152,756	7.2%
	<u>12,395,436</u>	<u>11,914,630</u>	<u>480,806</u>	<u>4.0%</u>
Income Before Other Income (Expense)	<u>3,551,236</u>	<u>3,227,636</u>	<u>323,600</u>	<u>10.0%</u>
Other Income (Expense)				
Interest income	27	11	16	145.5%
Interest expense	(3,393,518)	(3,417,348)	23,830	(0.7)%
Income (Loss) from investments in unconsolidated joint ventures	(233,130)	(249,583)	16,453	(6.6)%
	<u>(3,626,621)</u>	<u>(3,666,920)</u>	<u>40,299</u>	<u>(1.1)%</u>
Net Income (Loss)	<u>\$ (75,385)</u>	<u>\$ (439,284)</u>	<u>\$ 363,899</u>	<u>(82.8)%</u>

Rental income for the three months ended September 30, 2021 was approximately \$15,832,000, compared to approximately \$15,046,000 for the three months ended September 30, 2020, an increase of approximately \$786,000 (5.2%). Although rental income has increased at a number of properties, due to the effect of the Pandemic, a number of properties incurred a decrease in their rental income. The Partnership properties with the largest increases in rental income include Hamilton Green, Mill Street and Hamilton Oaks with increases of \$102,000, \$48,000, and \$40,000 respectively. These are offset by certain properties with the largest decreases in rental income, which include 62 Boylston, Woodland Park, and 1144 Commonwealth, with decreases of approximately \$83,000, \$64,000, and \$46,000, respectively. Included in rental income is contingent rentals collected on commercial properties. Contingent rentals include such charges as bill backs of common area maintenance charges, real estate taxes, and utility charges.

Operating expenses for the three months ended September 30, 2021 were approximately \$12,395,000 compared to approximately \$11,915,000 for the three months ended September 30, 2020, an increase of approximately \$480,000 (4.0%). The factors contributing to the increase are an increase in repairs and maintenance of approximately \$604,000 (23.9%), an increase in taxes and insurance of approximately \$153,000 (7.2%), and an increase in renting expense of approximately \$126,000 (37.9%), partially offset by a decrease in depreciation and amortization of approximately \$656,000 (14.2%) due to fully depreciated assets.

Interest expense for the three months ended September 30, 2021 was approximately \$3,393,000 compared to approximately \$3,417,000 for the three months ended September 30, 2020, a decrease of approximately \$24,000 (0.7%).

At September 30, 2021, the Partnership has between a 40% and 50% ownership interests in seven different Investment Properties. See a description of these properties included in the section titled Investment Properties as well as Note 14 to the Consolidated Financial Statements for a detail of the financial information of each Investment Property.

As described in Note 14 to the Consolidated Financial Statements, the Partnership's share of the net loss from the Investment Properties was approximately \$233,000 for the three months ended September 30, 2021, compared to a net loss of approximately \$249,000 for the three months ended September 30, 2020, an increase in income of approximately \$16,000 (6.6%). This increase is primarily due to an increase in rental revenue to approximately \$2,329,000 from \$2,193,000, an increase of approximately \$136,000 (6.2 %) for the three months ended September 30,

[Table of Contents](#)

2021 compared to the three months ended September 30, 2020. Included in the income for the three months ended September 30, 2021 is depreciation and amortization expense of approximately \$660,000.

As a result of the changes discussed above, the net loss for the three months ended September 30, 2021 was approximately \$75,000 compared to the net loss of approximately \$439,000 for the three months ended September 30, 2020, an increase in income of approximately \$364,000 (82.8%).

Nine Months Ended September 30, 2021 Compared to Nine Months Ended September 30, 2020:

The Partnership and its Subsidiary Partnerships earned income before interest expense, income from investments in unconsolidated joint ventures, and other expense of approximately \$11,134,000 during the nine months ended September 30, 2021, compared to approximately \$12,017,000 for the nine months ended September 30, 2020, a decrease of approximately \$883,000 (7.3%).

	Nine Months Ended September 30,		Dollar	Percent
	2021	2020	Change	Change
Revenues				
Rental income	\$ 46,145,825	\$ 46,946,889	\$ (801,064)	(1.7)%
Laundry and sundry income	336,980	330,066	6,914	2.1%
	<u>46,482,805</u>	<u>47,276,955</u>	<u>(794,150)</u>	<u>(1.7)%</u>
Expenses				
Administrative	1,819,481	1,608,664	210,817	13.1%
Depreciation and amortization	11,806,561	13,779,797	(1,973,236)	(14.3)%
Management fee	1,867,798	1,862,645	5,153	0.3%
Operating	4,792,332	4,188,934	603,398	14.4%
Renting	941,281	657,636	283,645	43.1%
Repairs and maintenance	7,432,860	6,659,443	773,417	11.6%
Taxes and insurance	6,688,885	6,503,299	185,586	2.9%
	<u>35,349,198</u>	<u>35,260,418</u>	<u>88,780</u>	<u>0.3%</u>
Income Before Other Income (Expense)	<u>11,133,607</u>	<u>12,016,537</u>	<u>(882,930)</u>	<u>(7.3)%</u>
Other Income (Expense)				
Interest income	74	171	(97)	(56.7)%
Interest (expense)	(10,136,630)	(10,291,255)	154,625	(1.5)%
Income (Loss) from investments in unconsolidated joint ventures	(796,725)	669,098	(1,465,823)	(219.1)%
	<u>(10,933,281)</u>	<u>(9,621,986)</u>	<u>(1,311,295)</u>	<u>13.6%</u>
Net Income	<u>\$ 200,326</u>	<u>\$ 2,394,551</u>	<u>\$ (2,194,225)</u>	<u>(91.6)%</u>

Rental income for the nine months ended September 30, 2021 was approximately \$46,146,000, compared to approximately \$46,947,000 for the nine months ended September 30, 2020, a decrease of approximately \$801,000 (1.7%). Although rental income has increased at a number of properties, due to the effect of the Pandemic, a number of properties incurred a decrease in their rental income. The Partnership properties with the largest increases in rental income include Hamilton Green, Hamilton Oaks and Dean Street Associates with increases of \$161,000, \$133,000, and \$57,000 respectively. These are offset by certain properties with the largest decreases in rental income, which include 62 Boylston, 1144 Commonwealth, and Lincoln Street, with decreases of approximately \$1,452,000, \$352,000, and \$151,000, respectively. Included in rental income is contingent rentals collected on commercial properties. Contingent rentals include such charges as bill backs of common area maintenance charges, real estate taxes, and utility charges.

Operating expenses for the nine months ended September 30, 2021 were approximately \$35,349,000 compared to approximately \$35,260,000 for the nine months ended September 30, 2020, an increase of approximately \$89,000 (0.3%). The factors contributing to this net increase are an increase in repairs and maintenance expenses of approximately \$773,000 (11.6%), an increase in operating costs of approximately \$603,000 (14.4%), and an increase in

[Table of Contents](#)

renting expense of approximately \$284,000 (43.1%), partially offset by a decrease in depreciation and amortization of approximately \$1,973,000 (14.3%), due to fully depreciated assets.

Interest expense for the nine months ended September 30, 2021 was approximately \$10,136,000 compared to approximately \$10,291,000 for the nine months ended September 30, 2020, a decrease of approximately \$155,000 (1.5%). The decrease is primarily due to a decrease in interest expense on the line of credit of approximately \$83,000.

At September 30, 2021, the Partnership has between a 40% and 50% ownership interests in seven different Investment Properties. See a description of these properties included in the section titled Investment Properties as well as Note 14 to the Consolidated Financial Statements for a detail of the financial information of each Investment Property.

As described in Note 14 to the Consolidated Financial Statements, the Partnership's share of the net loss from the Investment Properties was approximately \$797,000 for the nine months ended September 30, 2021, compared to net income of approximately \$669,000 for the nine months ended September 30, 2020, a decrease in income of approximately \$1,466,000 (219.1%). This decrease is primarily due to the reduction in rental revenue from approximately \$7,565,000 for the nine months ended September 30, 2020 to approximately \$6,543,000 for the nine months ended September 30, 2021, a decrease of approximately \$1,022,000 (13.5 %). Included in the income for the nine months ended September 30, 2021 is depreciation and amortization expense of approximately \$1,968,000.

As a result of the changes discussed above, net income for the nine months ended September 30, 2021 was approximately \$200,000 compared to income of approximately \$2,394,000 for the nine months ended September 30, 2020, a decrease in net income of approximately \$2,194,000 (91.6%).

[Table of Contents](#)

LIQUIDITY AND CAPITAL RESOURCES

The Partnership's principal source of cash during the first nine months of 2021 was the collection of rents. The Partnership's principal source of cash during the first nine months of 2020 was the collection of rents and the proceeds from the refinancing of Brookside Apartments. The majority of cash and cash equivalents of \$24,616,257 at September 30, 2021 and \$18,646,972 at December 31, 2020 were held in interest bearing accounts at creditworthy financial institutions.

The increase in cash of \$5,969,285 for the nine months ended September 30, 2021 is summarized as follows:

	Nine Months Ended September 30,	
	2021	2020
Cash provided by operating activities	\$ 12,848,551	\$ 13,304,765
Cash (used in) investing activities	(1,667,942)	(1,079,130)
Cash (used in) provided by financing activities	(1,704,743)	976,849
Repurchase of Depositary Receipts, Class B and General Partner Units	—	(394,031)
Distributions paid	(3,506,581)	(3,506,894)
Net increase in cash and cash equivalents	\$ 5,969,285	\$ 9,301,559

The change in cash provided by operating activities is due to various factors, including a change in depreciation expense, a change in income and distribution from joint ventures, and other factors. The increase in cash used in investing activities is primarily due to improvements to rental properties. The change in cash used in financing activities is due to the pay down of mortgages,

During 2021, the Partnership and its Subsidiary Partnerships have completed improvements to certain of the Properties at a total cost of approximately \$2,230,000. These improvements were funded from cash reserves. Cash reserves have been adequate to fully fund improvements. The most significant improvements were made at 62 Boylston Street, Redwood Hills, Hamilton Green, Hamilton Oaks, Westgate, and Dean Street Associates, at a cost of approximately \$439,000, \$233,000, \$210,000, \$184,000, \$151,000 and \$127,000 respectively.

On March 31, 2020, Nera Brookside Associates, LLC ("Brookside Apartments"), entered into a Mortgage Note with KeyBank National Associates (KeyBank) in the principal amount of \$6,175,000. Interest only payments on the Note are payable on a monthly basis at a fixed interest rate of 3.53% per annum, and the principal amount of the Note is due and payable on March 31, 2035. The Note is secured by a mortgage on the Brookside apartment complex located at 5-12 Totman Drive, Woburn, Massachusetts pursuant to a Mortgage, Assignment of Leases and Rents and Security Agreement dated March 31, 2020. The Note is guaranteed by the Partnership pursuant to a Guaranty Agreement dated March 31, 2020. Brookside Apartments used the proceeds of the loan to pay off an outstanding loan of approximately \$2,390,000, with the remaining portion of the proceeds added to cash reserves. In connection with this refinancing, there were closing costs of approximately \$136,000.

During the nine months ended September 30, 2021, the Partnership received distributions of approximately \$590,000 from the investment properties. For the nine months ended September 30, 2020, the Partnership received \$1,195,000 in distributions from the investment properties. Included in these net distributions is the amount from Dexter Park of approximately \$80,000 and \$700,000 for the nine months ended September 30, 2021 and 2020, respectively.

In January 2021, the Partnership approved a quarterly distribution of \$9.60 per Unit (\$0.32 per Receipt), which was paid on March 31, 2021. In April 2021, the Partnership approved a quarterly distribution of \$9.60 per Unit (\$0.32 per Receipt), which was paid on June 30, 2021. In July 2021, the Partnership approved a quarterly distribution of \$9.60 per Unit (\$0.32 per Receipt), payable on September 30, 2021.

On July 31, 2014, the Partnership entered into an agreement for a \$25,000,000 revolving line of credit. The term of the line was for three years with a floating interest rate equal to a base rate of the greater of (a) the Prime Rate (b) the Federal Funds Rate plus one-half of one percent per annum, or (c) the LIBOR Rate for a period of one month plus 1% per annum, plus the applicable margin of 2.5%. The agreement originally expired on July 31, 2017 and was extended until October 31, 2020. The costs associated with the line of credit extension in 2017 were approximately \$128,000. Prior to the line's expiration in 2020, the Partnership exercised its option for a one-year extension until October 31, 2021.

[Table of Contents](#)

The Partnership paid an extension fee of approximately \$37,500 in association with the extension. The Partnership agreed to terms with the lender on October 29, 2021, to extend the line of credit until October 29, 2024. The Partnership is in compliance with the loan covenants under the terms of loan extension and modification. See Note 17. Subsequent Events for details.

On December 19, 2019, the Partnership drew down on the line of credit in the amount of \$20,000,000, used in conjunction with the purchase of Mill Street Apartments. On December 20, 2019, the Partnership paid down \$2,000,000. On January 22, 2020, the Partnership paid down the line by \$1,000,000. As of September 30, 2021, the line of credit had an outstanding balance of \$17,000,000.

The Partnership anticipates that cash from operations will be sufficient to fund its current operations, pay distributions, make required debt payments and finance current improvements to its properties. The Partnership may also sell or refinance properties. The Partnership's net income and cash flow may fluctuate dramatically from year to year as a result of the sale or refinancing of properties, property improvements, increases or decreases in rental income or expenses, or the loss of significant tenants.

Off-Balance Sheet Arrangements—Joint Venture Indebtedness

As of September 30, 2021, the Partnership had a 40%-50% ownership interest in seven Joint Ventures, five of which have mortgage indebtedness. We do not have control of these partnerships and therefore we account for them using the equity method of consolidation. At September 30, 2021, our proportionate share of the non-recourse debt related to these investments was approximately \$70,945,000. See Note 14 to the Consolidated Financial Statements.

[Table of Contents](#)

Contractual Obligations

As of September 30, 2021, we are subject to contractual payment obligations as described in the table below.

	Payments due by period						
	2022	2023	2024	2025	2026	Thereafter	Total
Contractual Obligations							
Long -term debt							
Mortgage debt	\$ 2,743,363	\$ 102,671,604	\$ 10,935,462	\$ 3,259,573	\$ 24,870,153	\$ 138,604,815	\$ 283,084,970
Other obligations	17,000,000	—	—	—	—	—	17,000,000
Total Contractual Obligations	\$ 19,743,363	\$ 102,671,604	\$ 10,935,462	\$ 3,259,573	\$ 24,870,153	\$ 138,604,815	\$ 300,084,970

*Excluding unamortized deferred financing costs

We have various standing or renewable service contracts with vendors related to our property management. In addition, we have certain other contracts we enter into in the ordinary course of business that may extend beyond one year. These contracts are not included as part of our contractual obligations because they include terms that provide for cancellation with insignificant or no cancellation penalties.

See Notes 5 and 14 to the Consolidated Financial Statements for a description of mortgage notes payable. The Partnerships has no other material contractual obligations to be disclosed.

Factors That May Affect Future Results

Along with risks detailed in Item 1A of the Partnership's Form 10-K for the fiscal year ended December 31, 2020 filed with the Securities and Exchange Commission on March 12, 2021 and from time to time in the Partnership's other filings with the Securities and Exchange Commission, some factors that could cause the Partnership's actual results, performance or achievements to differ materially from those expressed or implied by forward looking statements include but are not limited to the following:

- The Partnership depends on the real estate markets where its properties are located, primarily in Eastern Massachusetts, and these markets may be adversely affected by local economic market conditions, which are beyond the Partnership's control.
- The Partnership is subject to the general economic risks affecting the real estate industry, such as dependence on tenants' financial condition, the need to enter into new leases or renew leases on terms favorable to tenants in order to generate rental revenues and our ability to collect rents from our tenants.
- The Partnership is also impacted by changing economic conditions making alternative housing arrangements more or less attractive to the Partnership's tenants, such as the interest rates on single family home mortgages and the availability and purchase price of single family homes in the Greater Boston metropolitan area.
- The Partnership is subject to significant expenditures associated with each investment, such as debt service payments, real estate taxes, insurance and maintenance costs, which are generally not reduced when circumstances cause a reduction in revenues from a property.
- The Partnership is subject to increases in heating and utility costs that may arise as a result of economic and market conditions and fluctuations in seasonal weather conditions.
- Civil disturbances, earthquakes and other natural disasters may result in uninsured or underinsured losses.

[Table of Contents](#)

- Actual or threatened terrorist attacks may adversely affect our ability to generate revenues and the value of our properties.
- Financing or refinancing of Partnership properties may not be available to the extent necessary or desirable, or may not be available on favorable terms.
- The Partnership properties face competition from similar properties in the same market. This competition may affect the Partnership's ability to attract and retain tenants and may reduce the rents that can be charged.
- Given the nature of the real estate business, the Partnership is subject to potential environmental liabilities. These include environmental contamination in the soil at the Partnership's or neighboring real estate, whether caused by the Partnership, previous owners of the subject property or neighbors of the subject property, and the presence of hazardous materials in the Partnership's buildings, such as asbestos, lead, mold and radon gas. Management is not aware of any material environmental liabilities at this time.
- Insurance coverage for and relating to commercial properties is increasingly costly and difficult to obtain. In addition, insurance carriers have excluded certain specific items from standard insurance policies, which have resulted in increased risk exposure for the Partnership. These include insurance coverage for acts of terrorism and war, and coverage for mold and other environmental conditions. Coverage for these items is either unavailable or prohibitively expensive.
- Market interest rates could adversely affect market prices for Class A Partnership Units and Depositary Receipts as well as performance and cash flow.
- Changes in income tax laws and regulations may affect the income taxable to owners of the Partnership. These changes may affect the after-tax value of future distributions.
- The Partnership may fail to identify, acquire, construct or develop additional properties; may develop or acquire properties that do not produce a desired or expected yield on invested capital; may be unable to sell poorly-performing or otherwise undesirable properties quickly; or may fail to effectively integrate acquisitions of properties or portfolios of properties.
- Risk associated with the use of debt to fund acquisitions and developments.
- Competition for acquisitions may result in increased prices for properties.
- Any weakness identified in the Partnership's internal controls as part of the evaluation being undertaken could have an adverse effect on the Partnership's business.
- Ongoing compliance with Sarbanes-Oxley Act of 2002 may require additional personnel or systems changes.

The foregoing factors should not be construed as exhaustive or as an admission regarding the adequacy of disclosures made by the Partnership prior to the date hereof or the effectiveness of said Act. The Partnership expressly disclaims any obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the exposure to loss resulting from changes in interest rates and equity prices. In pursuing its business plan, the primary market risk to which the Partnership is exposed is interest rate risk. Changes in the general level of interest rates prevailing in the financial markets may affect the spread between the Partnership's yield on invested assets and cost of funds and, in turn, its ability to make distributions or payments to its investors.

As of September 30, 2021, the Partnership, its Subsidiary Partnerships and the Investment Properties collectively have approximately \$449,975,000 in long-term debt, substantially all of which require payment of interest at

[Table of Contents](#)

fixed rates. Accordingly, the fair value of these debt instruments is affected by changes in market interest rates. This long term debt matures through 2035. The Partnership, its Subsidiary Partnerships and the Investment Properties collectively have variable rate debt of \$27,000,000 (without taking out unamortized deferred financing costs) as of September 30, 2021. Interest rates ranged from LIBOR plus 195 basis points to LIBOR plus 350 basis points. Assuming interest-rate caps are not in effect, if market rates of interest on the Partnership's variable rate debt increased or decreased by 100 basis points, then the increase or decrease in interest costs on the Partnership's variable rate debt would be approximately \$220,000 annually and the increase or decrease in the fair value of the Partnership's fixed rate debt as of September 30, 2021 would be approximately \$16.3 million. For information regarding the fair value and maturity dates of these debt obligations, See Note 5 to the Consolidated Financial Statements — "Mortgage Notes Payable," Note 12 to the Consolidated Financial Statements — "Fair Value Measurements" and Note 14 to the Consolidated Financial Statements — "Investment in Unconsolidated Joint Ventures."

For additional disclosure about market risk, see "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations—Factors That May Affect Future Results".

ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures. The Partnership's management, with the participation of the Partnership's principal executive officer and principal financial officer, has evaluated the effectiveness of the Partnership's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based on such evaluation, the Partnership's principal executive officer and principal financial officer have concluded that, as of the end of such period, the Partnership's disclosure controls and procedures were effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Partnership in the reports that it files or submits under the Exchange Act.

Changes in Internal Control over Financial Reporting. There were no changes in our internal control over financial reporting during the third quarter of 2021 that materially affected or are reasonably likely to materially affect our internal control over financial reporting. We have not experienced any material impacts to our internal control over financial reporting as a result of a majority of our office employees working remotely due to the COVID-19 pandemic. We are continually monitoring and assessing our internal control environment to ensure that our controls continue to be designed effectively and continue to operate effectively throughout the duration of the pandemic.

PART II — OTHER INFORMATION

Item 1. Legal Proceedings

There are no material legal proceedings, other than ordinary routine litigation incidental to its business, to which the Partnership is a party to or to which any of the Properties is subject.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

- (a) None
- (b) None
- (c) Issuer Purchase of Equity Securities during the third quarter of 2021:

Period	Average Price Paid	Depository Receipts Purchased as Part of Publicly Announced Plan	Remaining number of Depository Receipts that may be purchased Under the Plan (as Amended)
July 1-31, 2021	\$ —	—	571,561
August 1-31, 2021	\$ —	—	571,561
September 1-30, 2021	\$ —	—	571,561
Total		—	

[Table of Contents](#)

On August 20, 2007, NewReal, Inc., the General Partner authorized an equity repurchase program ("Repurchase Program") under which the Partnership was permitted to purchase, over a period of twelve months, up to 300,000 Depositary Receipts (each of which is one-tenth of a Class A Unit). Over time, the General Partner has authorized increases in the equity repurchase program. On March 10, 2015, the General Partner authorized an increase in the Repurchase Program from 1,500,000 to 2,000,000 Depositary Receipts and extended the Program for an additional five years from March 31, 2015, until March 31, 2020. On March 9, 2020, the General Partner extended the program for an additional five years from March 31, 2020 to March 31, 2025. The Repurchase Program requires the Partnership to repurchase a proportionate number of Class B Units and General Partner Units in connection with any repurchases of any Depositary Receipts by the Partnership based upon the 80%, 19% and 1% fixed distribution percentages of the holders of the Class A, Class B and General Partner Units under the Partnership's Second Amended and Restated Contract of Limited Partnership. Repurchases of Depositary Receipts or Partnership Units pursuant to the Repurchase Program may be made by the Partnership from time to time in its sole discretion in open market transactions or in privately negotiated transactions. From August 20, 2007, through September 30, 2021, the Partnership has repurchased 1,428,437 Depositary Receipts at an average price of \$28.43 per receipt (or \$852.90 per underlying Class A Unit), 3,572 Class B Units and 188 General Partnership Units, both at an average price of \$1,033.00 per Unit, totaling approximately \$44,718,000 including brokerage fees paid by the Partnership.

During the nine months ended September 30, 2021, the Partnership did not purchase any Depositary Receipts. With the recovery of the residential rental market, the Partnership expects to resume the purchase of depository receipts in the fourth quarter of 2021.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosure

Not applicable.

Item 5. Other Information

On November 5, 2021, David Reier was appointed to the Board of Directors of NewReal, Inc., and the General Partner of the Partnership.

Mr. Reier is a partner of the Boston office of the national law firm Arent Fox LLP. Mr. Reier is licensed to practice law in Massachusetts and is admitted to practice in the U.S. District Court, District of Massachusetts, U.S. Bankruptcy Court, District of Massachusetts, Supreme Court of the United States and U.S. Court of Federal Claims. Mr. Reier holds a Ph.D. degree from the University of California, Berkeley, and a J.D. from Harvard Law School. Based on Mr. Reier's experience providing legal representation to companies in a range of industries, including real estate, the Board of Directors concluded that Mr. Reier has the requisite experience, qualifications, capabilities and the skills necessary to serve as a member of the Board of Directors.

Item 6. Exhibits

See the exhibit index below.

[Table of Contents](#)

EXHIBIT INDEX

Exhibit No.	Description of Exhibit
(31.1)	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 of Ronald Brown, Principal Executive Officer of the Partnership (President and a Director of NewReal, Inc., sole General Partner of the Partnership).
(31.2)	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 of Jameson Brown, Principal Financial Officer of the Partnership (Treasurer and a Director of NewReal, Inc., sole General Partner of the Partnership).
(32.1)	Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, of Ronald Brown, Principal Executive Officer of the Partnership (President and a Director of NewReal, Inc., sole General Partner of the Partnership) and Jameson Brown, Principal Financial Officer of the Partnership (Treasurer and a Director of NewReal, Inc., sole General Partner of the Partnership).
(101.1)	The following financial statements from New England Realty Associates Limited Partnership Quarterly Report on Form 10-Q for the quarter ended September 30, 2021, formatted in Inline XBRL (eXtensible Business Property Language: (i) Consolidated Balance Sheets, (unaudited) (ii) Consolidated Statements of Income, (unaudited) (iii) Consolidated Statements of Changes in Partners' Capital, (unaudited) (iv) Consolidated Statements of Cash Flows, (unaudited) and (v) Notes to Consolidated Financial Statements, (unaudited) (filed herewith).
(104)	Cover Page Interactive Data File – The cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.

[Table of Contents](#)

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NEW ENGLAND REALTY ASSOCIATES LIMITED PARTNERSHIP

By: /s/ NEWREAL, INC.

Its General Partner

By: /s/ RONALD BROWN

Ronald Brown, *President*

Dated: November 8, 2021

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/ RONALD BROWN</u> Ronald Brown	President and Director of the General Partner (Principal Executive Officer)	November 8, 2021
<u>/s/ JAMESON BROWN</u> Jameson Brown	Treasurer and Director of the General Partner (Principal Financial Officer and Principal Accounting Officer)	November 8, 2021
<u>/s/ GUILLIAEM AERTSEN</u> Guilliaem Aertsen	Director of the General Partner	November 8, 2021
<u>/s/ DAVID ALOISE</u> David Aloise	Director of the General Partner	November 8, 2021
<u>/s/ ANDREW BLOCH</u> Andrew Bloch	Director of the General Partner	November 8, 2021
<u>/s/ EUNICE HARPS</u> Eunice Harps	Director of the General Partner	November 8, 2021
<u>/s/ SALLY MICHAEL</u> Sally Michael	Director of the General Partner	November 8, 2021
<u>/s/ DAVID REIER</u> David Reier	Director of the General Partner	November 8, 2021

Exhibit 31.1

New England Realty Associates Limited Partnership

CERTIFICATION

I, Ronald Brown, certify that:

1. I have reviewed this quarterly report on Form 10-Q of New England Realty Associates Limited Partnership;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ RONALD BROWN

Principal Executive Officer
(President and Director of the Partnership's General Partner, NewReal, Inc.)

Date: November 8, 2021

Exhibit 31.2

New England Realty Associates Limited Partnership

CERTIFICATIONS

I, Jameson Brown, certify that:

1. I have reviewed this quarterly report on Form 10-Q of New England Realty Associates Limited Partnership;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ JAMESON BROWN

Principal Financial Officer
(Treasurer and Director of the Partnership's General Partner, NewReal, Inc.)

Date: November 8, 2021

Exhibit 32.1

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE
SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of New England Realty Associates Limited Partnership for the nine months ended September 30, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Ronald Brown, as President and Director of the Partnership's General Partner, NewReal, Inc., and Jameson Brown, the Treasurer and a Director of the Partnership's General Partner, NewReal, Inc., each hereby certifies, pursuant to 18.U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

/s/ Ronald Brown

Ronald Brown
Principal Executive Officer
(President and Director of the Partnership's General Partner, NewReal, Inc.)

Date: November 8, 2021

/s/ Jameson Brown

Jameson Brown
Principal Financial Officer
(Treasurer and Director of the Partnership's General Partner, NewReal, Inc.)

Date: November 8, 2021

This certification accompanies each Report pursuant to §906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Partnership for purposes of §18 of the Security Exchange Act of 1934, as amended.

A signed original of this written statement required by §906 has been provided to the Partnership and will be retained by the Partnership and furnished to the Securities and Exchange Commission or its staff upon request.
